



ALL STORES • LS 721 • ISSUED: MARCH 4, 2010

METROPAK

ACCESSORIES

spring 2010

NY
&C

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NOTES TO REMEMBER

What's New?

Spring is in full bloom at NYCo.'s Accessory Section. The colorful Handbags, Flowery Flip Flops and Genuine Shell Jewelry collections reminding you to get ready for an exciting and invigorating spring season. Throughout the store you'll find all of the essential elements to complete your spring wardrobe, to look chic & trendy, yet remain savvy and smart about spending. The stylish handbags and crossbody satchels will brighten up your outfits, combine them with a butterfly scarf and your day will be brightened too. Mix and Match Accessories with NYCo's brand new Spring Collections, layer in jewelry, scarves to create your own fashion statement this season!

HOW TO READ THE NEW METROPACK:

NEW on Maps:

- We color blocked the zones and drive Aisle tables (DI, Z1....ETC)
- Those colors correspond with the overview photos of the zones on the maps providing visual guidance for better understanding of the Floorset as a whole.
- We named the tables & walls according to the items placed on it

NEW on Zone Pages:

- Drive Aisle Tables and Display Wall are the first to follow the Maps.
- Now, you can find all D.A .tables in one section, creating an D.A. "Zone"
- Zones 1-4 are directly after D.A. & Display Wall pages.
- The Page Headers and the names are color-coded to correspond with the zoning on the Maps.
- Included are "Birds Eye View" diagrams to help aid fixture and product placement.
- The diagrams include various iterations of the same table if your stores have different fixtures than what's captured on the photograph.
- Key to Display Elements shown on diagrams are provided below and on each individual page with tables.
- Frames and (Camera) Icon around the Bird's Eye Diagram indicates the table captured on photograph.
- Each Page has a section designated for "Notes to Remember" containing crucial information regarding that particular table or zone, visual tips, Etc.
- Jewelry presentation quantities are now documented in the descereption area next to style numbers.
- One Zone is on one page, Table (Front) and Wall (Back) are located on the same sheet.

NEW on Fixture Pages:

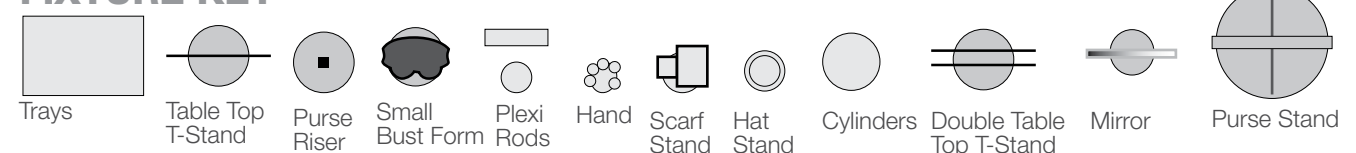
- New Fixture documenting template has 8 Columns and 9 Rows each "cell" house one style number a color code and a description.
- The location of the cell, (I.e. C3 R4) corresponding with the location of the item on the photograph.
- This new template provides visual aid for placement as well as all necessary information for the product

All Jewelry Fixture should remain full, if sell down occurs remove from displays to fill fixtures.

Chain Stores:

- We created a completely separate section for Chain Stores. It follows the same concept and format as the Side by Side and 3Door.

FIXTURE KEY



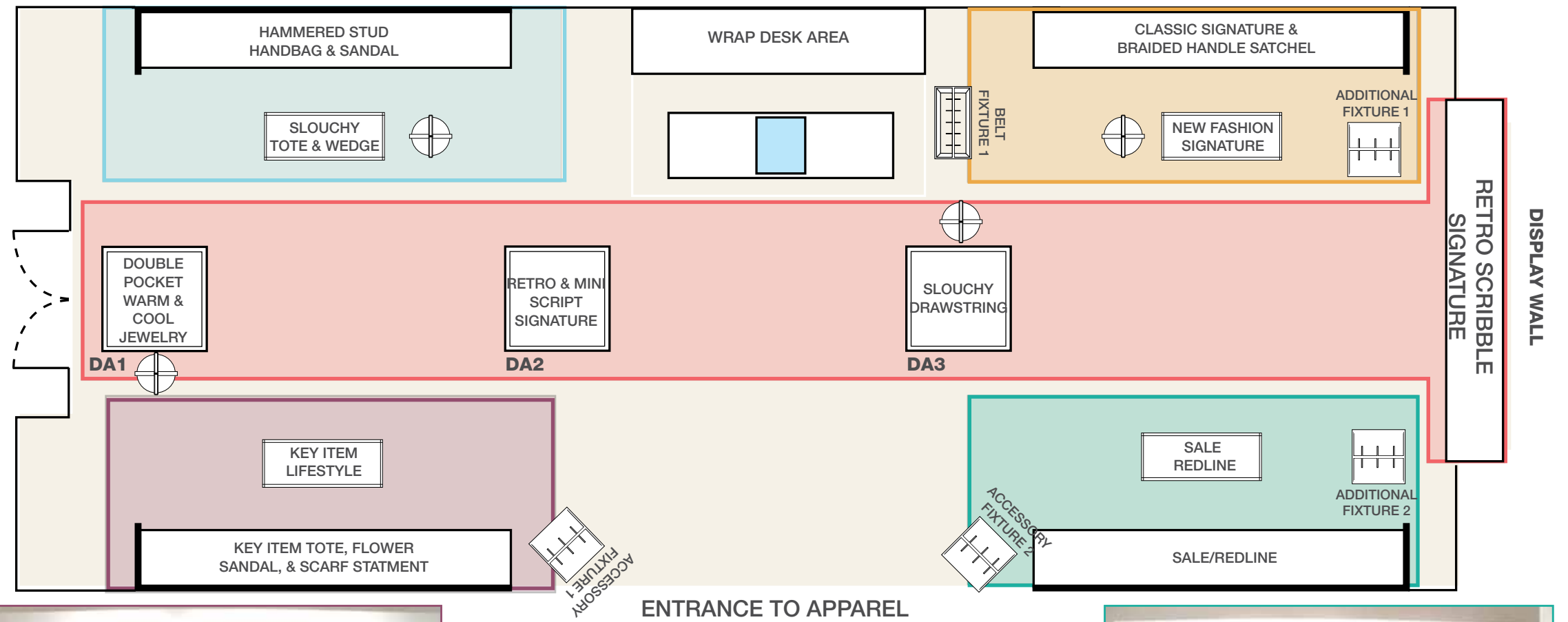
ZONE 1: PAGES 9-10



ZONE 3: PAGES 13-14



DRIVE AISLE: PAGES 5-8



ZONE 2: PAGES 11-12



ZONE 4: PAGES 15-16



SPRING 2010 • 3Door Map

DRIVE AISLE: PAGES 5-8

ZONE 3: PAGES 13-14

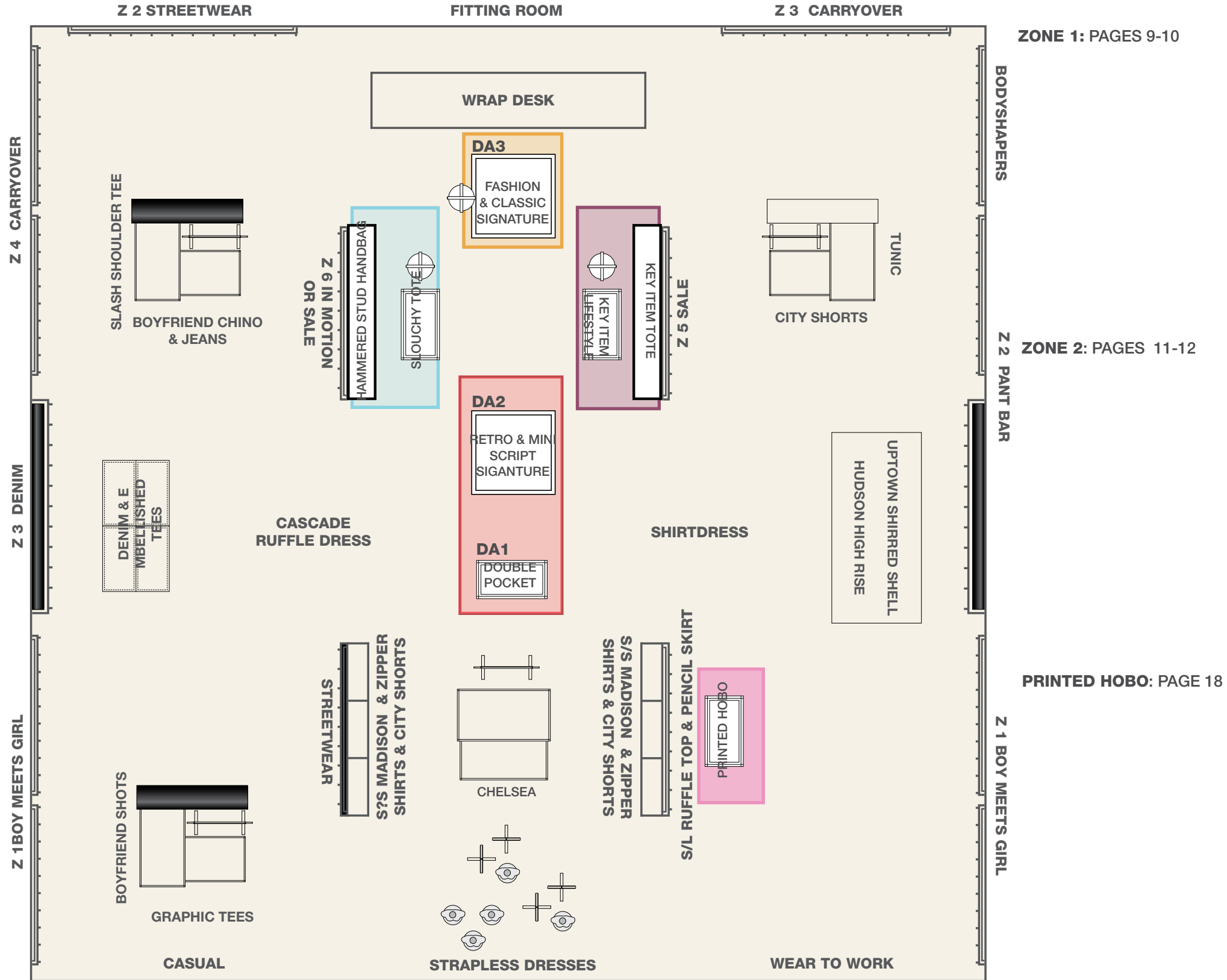


* SEE NOTE

ZONE 4: PAGES 15-16



* SEE NOTE



CONTACT YOUR RVM FOR FURTHER DIRECTION REGARDING SIGNATURE PLACEMENT AND EARLY SPRING FLOW STYLES.
PLACE ALL SALE PRODUCT IN APPAREL

FRONT



BACK



DRIVE AISLE TABLE 1 | FRONT

- Double Table Top T-Stand:

Row 1:	1100	(397)	Cas Long Potato Chip (4x)	6100	(349)	Front Pocket Hobo
	1101	(397)	Long 2 Loopy Beefy (4x)	6798	(011)	Multi Butterfly Scarf
	1101	(597)	Long 2 Loopy Beefy (4x)	Purse Stand (Back Right):		
	1100	(597)	Cas Long Potato Chip (4x)	6100	(156)	Front Pocket Hobo
Row 2:	1096	(397)	Cas Potato Bubbles (4x)	3. Plexi Rods:		
	1098	(397)	Cas Side Brooch (4x)	9766	(397)	Casual 3 Row (3x)
	1098	(597)	Cas Side Brooch (4x)	9766	(597)	Casual 3 Row (3x)
	1096	(597)	Cas Potato Bubbles (4x)	Tray With Plexi Rods:		
Hat Stand (Left):	6803	(298)	Multi Straw Hat	9765	(397)(597)	Epoxy Diamond Hinge (3x)
Hat Stand (Right):	6803	(103)	Multi Straw Hat	9763	(002) (016)	Lucite Hinge (3x)
- Purse Stand (Front Left):

6100	(230)	Front Pocket Hobo	4. Bottom of Table			
Purse Stand (Middle):			6803	(298)	Multi Straw Hat	
			7280	(230)	Knotted Wedge	
			7280	(838)	Knotted Wedge	

DRIVE AISLE TABLE 1 | PURSE STAND

- | | | | | | |
|------|-------|-------------------|------|-------|-------------------|
| 6100 | (230) | Front Pocket Hobo | 6100 | (156) | Front Pocket Hobo |
| 6100 | (938) | Front Pocket Hobo | 6100 | (006) | Front Pocket Hobo |
- | | | | | | |
|------|-------|-------------------|--|--|--|
| 6100 | (349) | Front Pocket Hobo | | | |
|------|-------|-------------------|--|--|--|

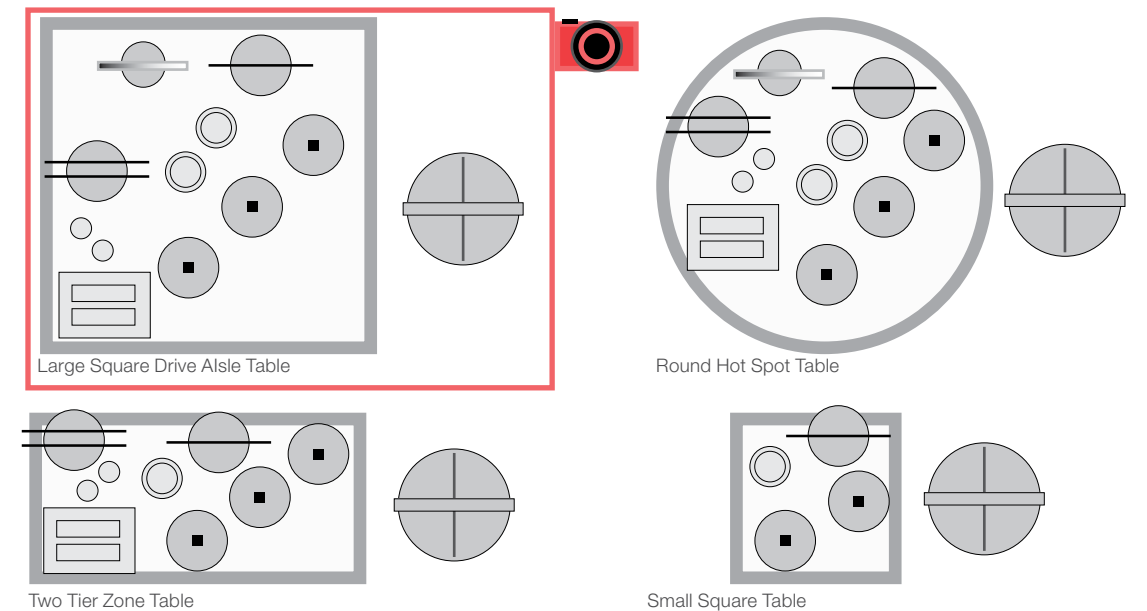
DRIVE AISLE TABLE 1 | BACK

- Table Top T-Stand:

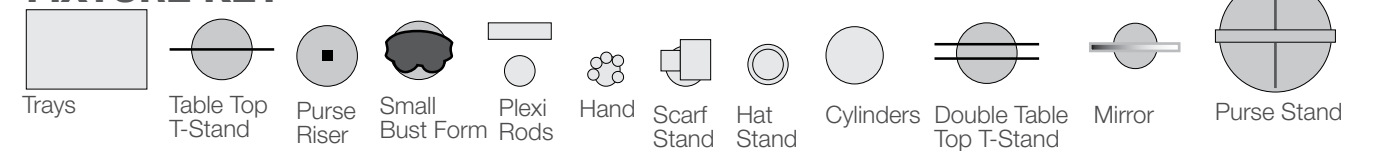
6798	(011)	Multi Butterfly Scarf	6803	(103)	Multi Straw Hat
------	-------	-----------------------	------	-------	-----------------
- Bottom of Table:

			7280	(922)	Knotted Wedge
--	--	--	------	-------	---------------

BIRD'S EYE VIEW



FIXTURE KEY



NOTES TO REMEMBER

- Lay two small plexi rods in a small tray with bracelets listed in description.
- If jewelry on table sells through remove all jewelry display fixtures from table.
- Stores should house a full size run of the knotted wedge.

DRIVE AISLE TABLE 2 | FRONT

- Table Top T-Stand (Right):

6227	(238)	Mini Script Hobo	6031	(126)	Classic Webbing Crossbody
6227	(498)	Mini Script Hobo	6031	(678)	Classic Webbing Crossbody

 Table Top T-Stand (Left):

6008	(238)	Mini Script XBody	6031	(006)	Classic Webbing Crossbody
6008	(498)	Mini Script XBody	Tray:		
6008	(126)	Mini Script XBody	6037	(238)	Classic Coin Purse
6008	(006)	Mini Script XBody	6037	(498)	Classic Coin Purse
			6037	(126)	Classic Coin Purse
			6037	(678)	Classic Coin Purse
			6036	(238)	CLS Webbing Wallet
			6036	(498)	CLS Webbing Wallet
			6036	(126)	CLS Webbing Wallet
			6036	(678)	CLS Webbing Wallet

 Table Top T-Stand (Left):

6227	(126)	Mini Script Hobo	Bottom of Table (Right):		
6227	(006)	Mini Script Hobo	6030	(238)	Classic Webbing Satchel
- Bottom of Table (Left):

6022	(238)	Mini Script Wristlet	6031	(238)	Classic Webbing Crossbody
6022	(498)	Mini Script Wristlet	6031	(498)	Classic Webbing Crossbody
6022	(006)	Mini Script Wristlet			
6022	(126)	Mini Script Wristlet			
- Bottom of Table (Left):

6030	(126)	Classic Webbing Satchel			
------	-------	-------------------------	--	--	--

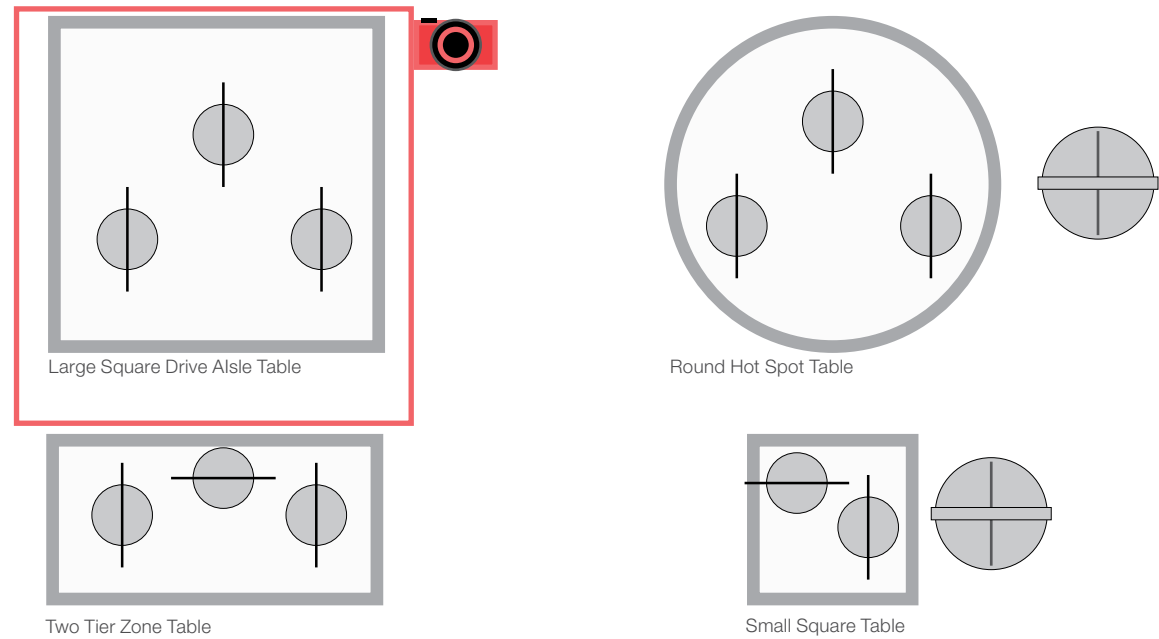
DRIVE AISLE TABLE 2 | BACK

- Bottom of Table (Left):

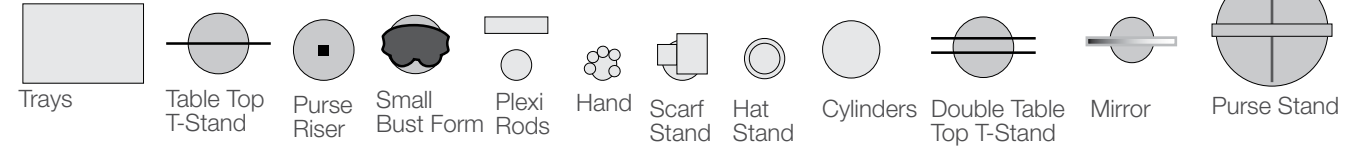
6022	(006)	Mini Script Wristlet	Tray:		
6022	(498)	Mini Script Wristlet	6037	(006)	Classic Coin Purse
6030	(498)	Classic Webbing Satchel	6036	(006)	CLS Webbing Wallet
- Bottom of Table (Left):

6030	(498)	Classic Webbing Satchel	Bottom of Table (Right)		
Middle:			6030	(498)	Classic Webbing Satchel (Incorrect Picture)
6030	(006)	Classic Webbing Satchel			

BIRD'S EYE VIEW



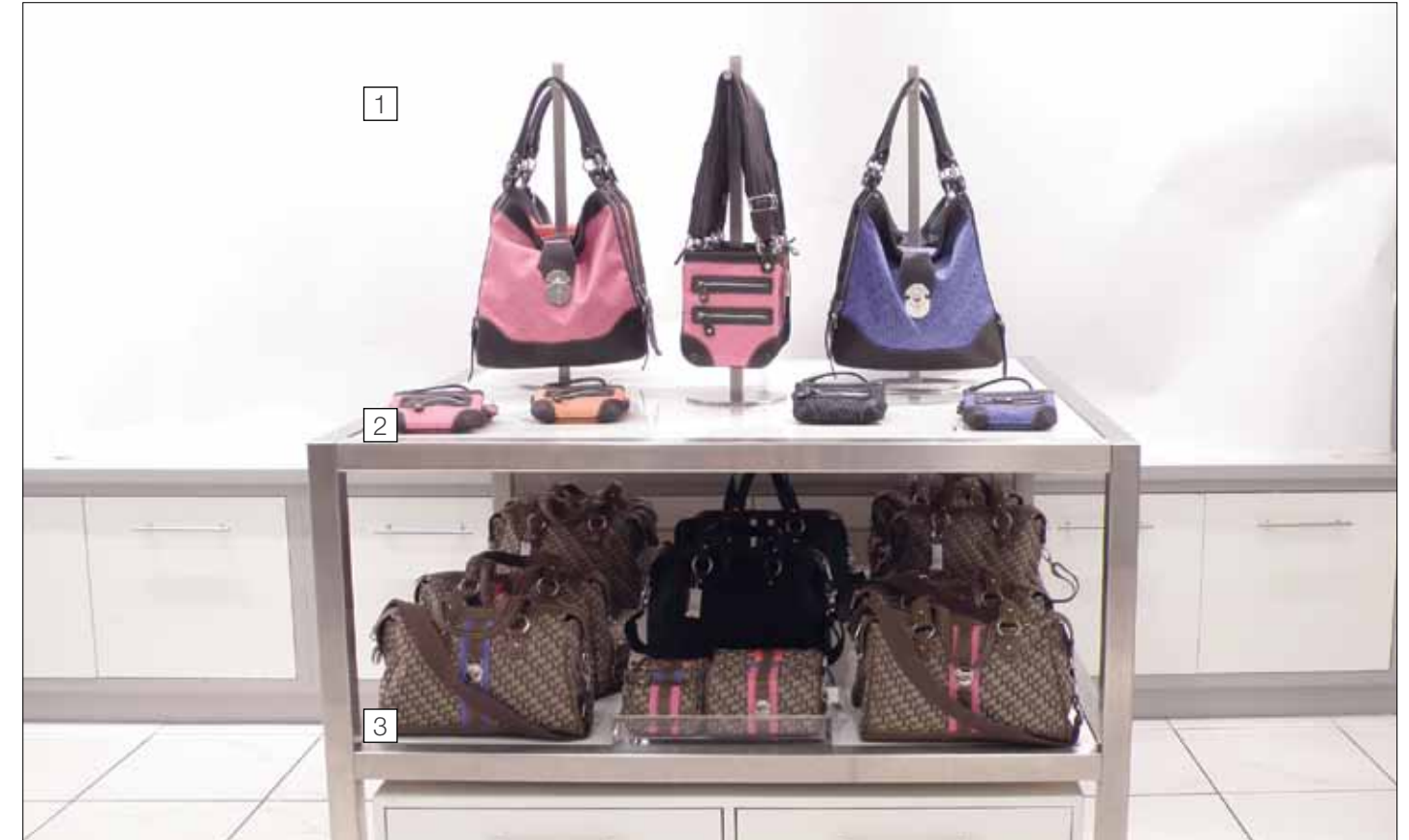
FIXTURE KEY



NOTES TO REMEMBER

- Place all small leather goods in small tray as shown on the bottom of the table.
- Stores should ensure the Mini Script Signature and Classic Retro Signature is separated so each group can be easily signed.

FRONT



BACK



FRONT



DRIVE AISLE TABLE 3 | FRONT

- | | | | |
|----------------------------------|-----------------------------------|---|--|
| 1. Purse Riser (Left): | 6215 (744) Slouchy Drawstring Bag | 2. Top of Table: | 6226 (744) Buckle Wallet |
| Purse Riser (Middle Left): | 6215 (016) Slouchy Drawstring Bag | 6226 (016) Buckle Wallet | 6226 (498) Buckle Wallet |
| 6790 (011) Millennium Brush | | 6226 (132) Buckle Wallet | |
| Purse Riser (Middle Right): | 6215 (498) Slouchy Drawstring Bag | Plexi Rods: | 9739 (199) Multi Cab Stretch |
| Purse Riser (Right): | 6215 (132) Slouchy Drawstring Bag | 9740 (006) Zig Zag Epoxy Circle Stretch | 9740 (006) Metal Diamond Hinge |
| Small Bust Form: | 0964 (199) Naut Navy Chain | 9751 (002) Matte Metal Stretch | 9750 (002) Epoxy Braid Hinge |
| 0968 (199) Naut Long Rope | | 9745 (199) Mariners 3 Row Ribbon | 9746 (199) Pearl n Navy Dangle Stretch |
| 0966 (199) Naut Long Side Brooch | | 9743 (199) Slouchy Drawstring Bag | 6215 (898) Buckle Wallet |
| Double Table Top T-Stand: | 0964 (199) Naut Navy Chain | 6215 (016) Slouchy Drawstring Bag | 6215 (006) Slouchy Drawstring Bag |
| 0966 (199) Naut Long Side Brooch | | 6215 (006) Buckle Wallet | 6226 (006) Buckle Wallet |
| 0963 (199) Naut Long 2 Row | | | |
| Row 2: | 0965 (199) Naut Bubbles | | |
| 0968 (199) Naut Long Rope | | | |
| 0967 (199) Naut Anchor Bib | | | |

DRIVE AISLE TABLE 3 | BACK

- Table Top T-Stand
6790 (011) Millennium Brush Stroke Scarf
- 6215 (132) Slouchy Drawstring Bag
6215 (498) Slouchy Drawstring Bag
6215 (744) Slouchy Drawstring Bag

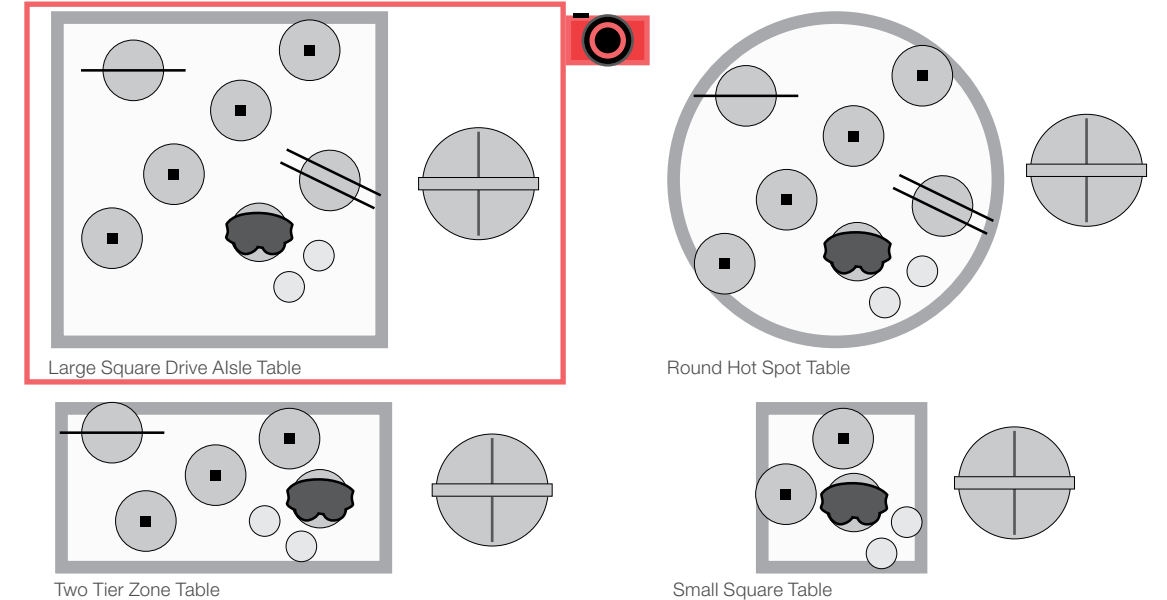
DRIVE AISLE TABLE 3 | PURSE STAND

- 6216 (016) Square Turnlock Satchel
6216 (006) Square Turnlock Satchel
- 6216 (103) Square Turnlock Satchel
6216 (947) Square Turnlock Satchel

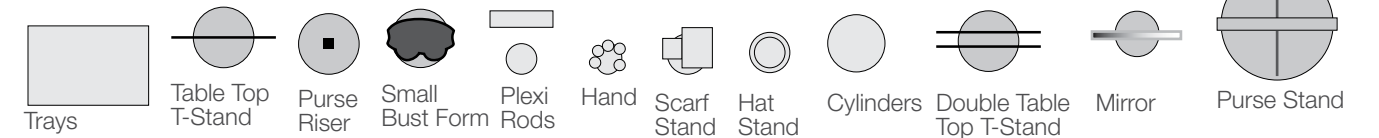
BACK



BIRD'S EYE VIEW



FIXTURE KEY



NOTES TO REMEMBER

- Do not combine the Turnlock Satchel and the Drawstring Satchel.

DISPLAY WALL | CABINET 1

- 1. 6079 (126) Retro Scribbles Tote
- 6079 (498) Retro Scribbles Tote
- 2. 6079 (498) Retro Scribbles Tote
- 6079 (126) Retro Scribbles Tote
- 6712 (126) Classic Logo Scarf
- 3. 6127 (498) Retro Scribbles Hobo
- 6027 (498) Retro Scribbles Wristlet
- 6127 (126) Retro Scribbles Hobo
- 4. 6079 (498) Retro Scribbles Tote
- 6027 (126) Retro Scribbles Wristlet
- 6079 (126) Retro Scribbles Tote

DISPLAY WALL | CABINET 2

- 1. 6712 (498) Classic Logo Scarf
- 6712 (126) Classic Logo Scarf
- 6712 (678) Classic Logo Scarf
- 6712 (238) Classic Logo Scarf
- 6712 (006) Classic Logo Scarf
- 2. 7231 (498) Signature Flip Flop
- 7231 (126) Signature Flip Flop
- 7231 (678) Signature Flip Flop
- 7231 (238) Signature Flip Flop
- 7231 (006) Signature Flip Flop
- 3. 7231 (498) Signature Flip Flop
- 7231 (126) Signature Flip Flop
- Cylinder:
- 6217 (011) Flower Key Chain
- 6238 (011) Dangle Bag Chain
- 7231 (238) Signature Flip Flop
- 7231 (006) Signature Flip Flop

DISPLAY WALL | CABINET 3

- 1. 6079 (678) Retro Scribbles Tote
- 6079 (238) Retro Scribbles Tote
- 2. 6079 (678) Retro Scribbles Tote
- 6079 (238) Retro Scribbles Tote
- 6712 (238) Classic Logo Scarf
- 3. 6127 (678) Retro Scribbles Hobo
- 6027 (678) Retro Scribbles Wristlet
- 6127 (238) Retro Scribbles Hobo
- 4. 6079 (678) Retro Scribbles Tote
- 6027 (238) Retro Scribbles Wristlet
- 6079 (238) Retro Scribbles Tote

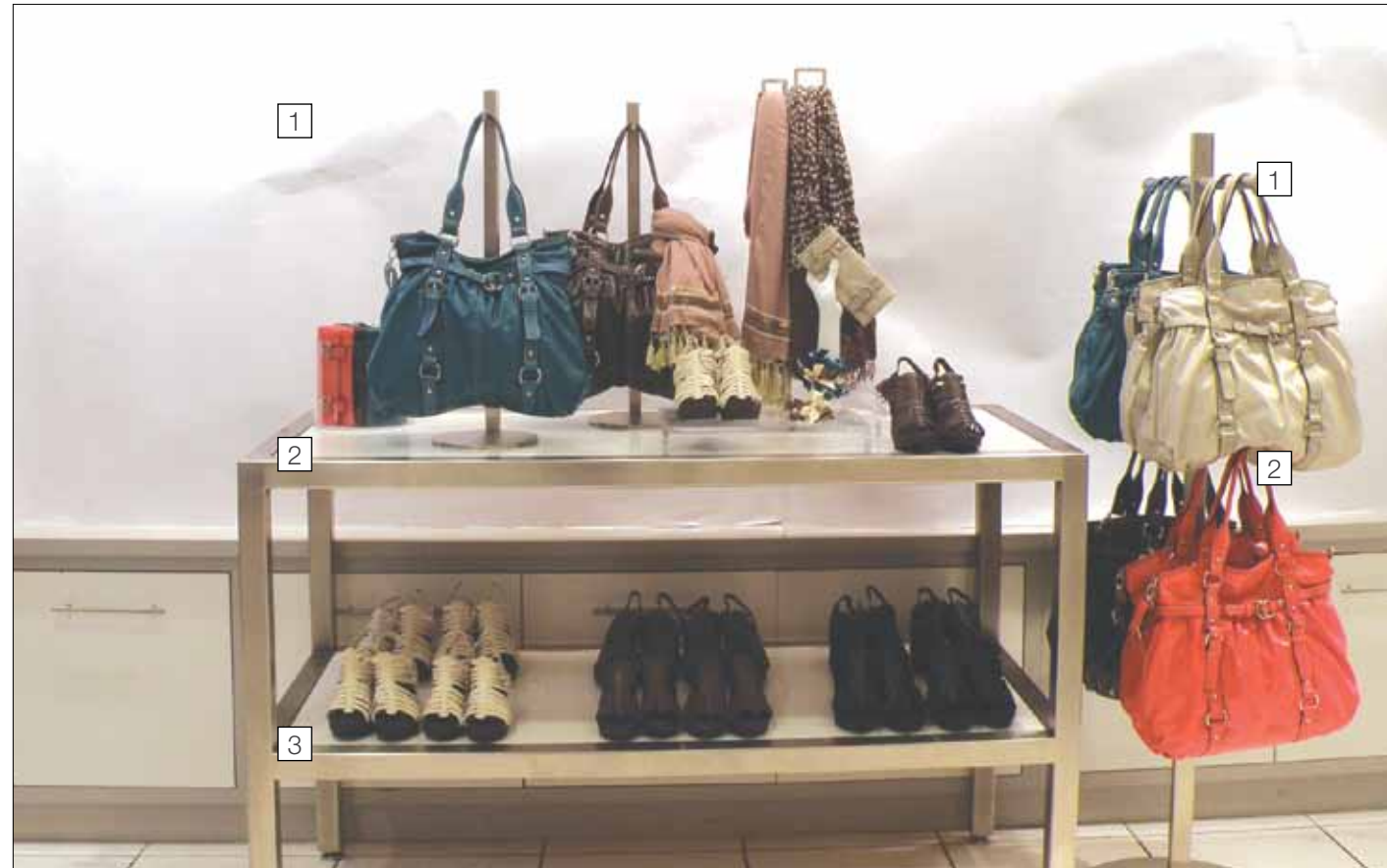
3DOOR

- Place all Sale Merchandise in Apparel Sale Zone.

DISPLAY WALL



ZONE 1



NOTES TO REMEMBER

- The color story of the table is Teal and Brown to reflect the wall presentation directly behind.
- Tray is shown as a platform in this presentation. If stores do not have tray place product directly on top of table.
- If stores do not have Scarf Stand, display scarves on Table Top T-Stand instead.

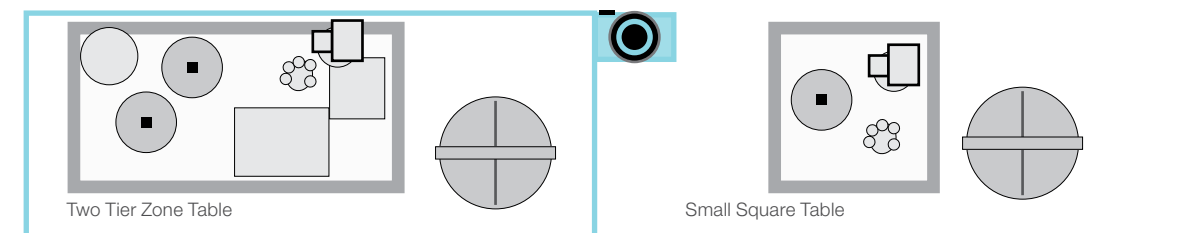
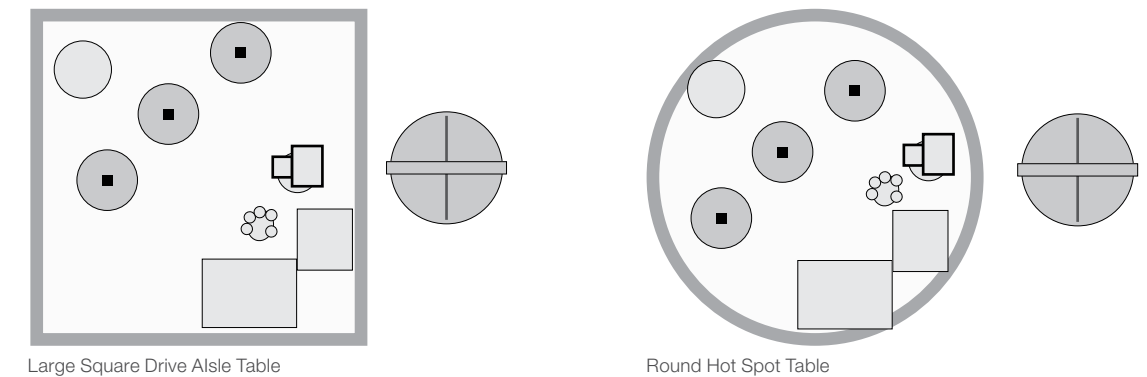
ZONE 1 | TABLE

- | | | | |
|--------------------------|--|--|--|
| 1. Purse Stand (Left): | 6085 (347) Slouchy Tote | | |
| Purse Stand (Middle): | 6085 (816) Slouchy Tote | | |
| | 6825 (804) Beaded Neutral | | |
| Scarf Stand: | 6825 (804) Beaded Neutral (2x) | | |
| | 6821 (898) Bandini Scarf (2x) | | |
| 2. Cylinder (Back Left): | 6103 (678) Safari Envelope | | |
| | 6103 (816) Safari Envelope | | |
| | 6103 (006) Safari Envelope | | |
| | 6103 (939) Safari Envelope | | |
| | 6103 (347) Safari Envelope | | |
| Tray : | 7250 (939) Strappy Woven Wedge | | |
| | 9760 (899) Key Item Shell Stretch (3x) | | |
| | | Tray: | |
| | | 7378 (899) Shimmer Shield (3x) | |
| | | Hand: | |
| | | 6103 (939) Safari Envelope | |
| | | 9760 (199) Key Item Shell Stretch (2x) | |
| | | 9760 (899) Key Item Shell Stretch | |
| | | Top of Table: | |
| | | 7250 (899) Strappy Woven Wedge | |
| 3. Bottom of Table: | | | |
| | | 7250 (939) Strappy Woven Wedge | |
| | | 7250 (899) Strappy Woven Wedge | |
| | | 7250 (006) Strappy Woven Wedge | |
- *Place a full size run of each color of the Strappy Woven Wedge shown on the bottom of the table.

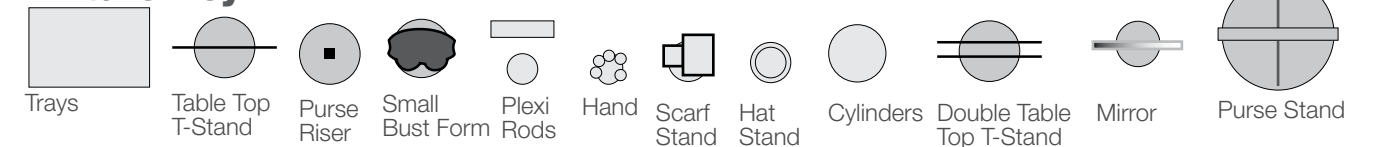
ZONE 1 | PURSE STAND

- | | |
|----|-------------------------|
| 1. | 6085 (939) Slouchy Tote |
| | 6085 (347) Slouchy Tote |
| 2. | 6085 (678) Slouchy Tote |
| | 6085 (816) Slouchy Tote |
| | 6085 (006) Slouchy Tote |

BIRD'S EYE VIEW



Fixture Key



CABINET 1



- 1. 6096 (016) Flap Over Hobo
6094 (016) Flap Over Tote
- 2. 6090 (016) Hammered Stud XBody
6268 (016) Hammered Stud Tote
6793 (134) Raven Reptile
- 3. 6105 (016) Hammered Stud Wallet
6108 (016) Flap Over Wristlet

CABINET 2



- 1. 6268 (016) Hammered Stud Tote
- 2. 6268 (103) Hammered Stud Tote
- 3. 6090 (103) Hammered XBody
- 4. 6105 (103) Hammered Stud Wallet

CABINET 3



- 1. 7242 (898) Strappy Stud Sandal
- 2. 7242 (006) Strappy Stud Sandal
- 7242 (016) Strappy Stud Sandal
- 3. 7242 (016) Strappy Stud Sandal
- 7242 (898) Strappy Stud Sandal
- 4. 7242 (898) Strappy Stud Sandal
- 7242 (006) Strappy Stud Sandal

CABINET 4



- 1. 6268 (006) Hammered Stud Tote
- 2. 6268 (898) Hammered Stud Tote
- 3. 6090 (898) Hammered XBody
- 4. 6105 (898) Hammered Stud Wallet

CABINET 5



- 1. 6096 (006) Flap Over Hobo
6094 (006) Flap Over Tote
- 2. 6268 (006) Hammered Stud Tote
6793 (804) Raven Reptile
6090 (006) Hammered Stud XBody
- 3. 6106 (006) Flap Over Wristlet
8105 (006) Hammered Stud Wallet

ZONE 2



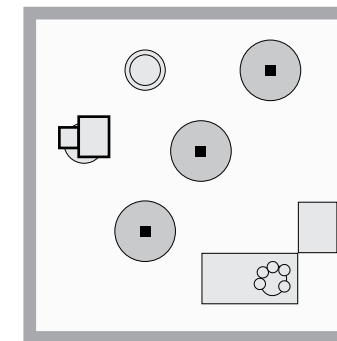
NOTES TO REMEMBER

- The color story of this table is lime green and gunmetal to create a spring feel.
- This table top is a lifestyle representation of each key item to show her how to wear pieces.
- Tray is shown as a platform in this presentation. If stores do not have tray place product directly on top of table.
- If stores do not have Scarf Stand, display scarves on Table Top T-Stand instead.
- If stores do not have hat stands place hat on top of scarf stand instead.

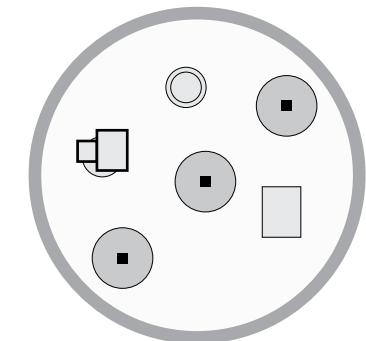
ZONE 2 | TABLE

1. Scarf Stand:
6799 (011) Easter Egg Scarf
Hat Stand:
6804 (726) Natural Ribbed Straw Hat
Purse Stand (Middle):
6271 (337) Hardware Tote
Purse Stand (Right Back):
6271 (847) Hardware Tote
6799 (011) Easter Egg Scarf
2. Top of Table:
6804 (726) Natural Ribbed Straw Hat
Tray (Right Side):
9760 (399) Key Item Shell Stretch (1x)
9760 (899) Key Item Shell Stretch (2x)
7281 (896) Ombre Flower Sandal
Hand:
9760 (399) Key Item Shell Stretch (1x)
9760 (899) Key Item Shell Stretch (2x)
Tray (Left):
7378 (899) Shimmer Shield (4x)
3. Bottom of Table:
6271 (337) Hardware Tote
6271 (847) Hardware Tote

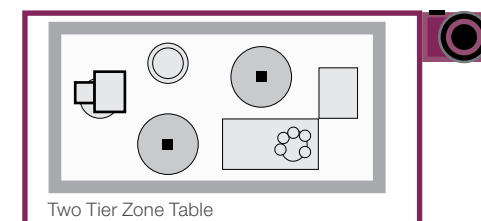
BIRD'S EYE VIEW



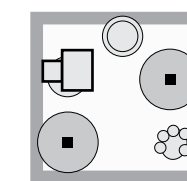
Large Square Drive Aisle Table



Round Hot Spot Table

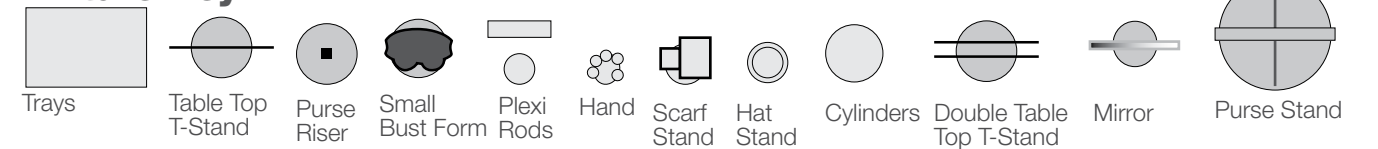


Two Tier Zone Table



Small Square Table

Fixture Key



CABINET 1



- 1. 6798 (011) Multi Butterfly Scarf
- 6822 (290) Quirky Ombre Scarf
- 1201 (290) S/S Pocket Tee
- 1201 (573) S/S Pocket Tee
- 2. 6822 (290) Quirky Ombre Scarf
- 6820 (597) Purple Multi Nubby
- 6751 (290) Battenburg Lace
- 6857 (406) Pastel Open Weave

CABINET 2



- 1. 6271 (006) Key Item Hardware Tote
- 6271 (230) Key Item Hardware Tote
- 2. 7281 (006) Ombre Flower Sandal
- 7281 (230) Ombre Flower Sandal
- 3. 6272 (006) Cell Phone Pouch
- 6272 (965) Cell Phone Pouch

ADDITIONAL



- 1. 6271 (230) Key item Hardware Tote
- 6822 (290) Quirky Ombre Scarf
- 2. 6804 (726) Natural Ribbed Straw Hat
- 1081 (899) KI Short Ombre Shell
- 1082 (899) KI Long Ombre Shell
- 3. 7281 (965) Ombre Flower Sandal
- 7281 (896) Ombre Flower Sandal

CABINET 3



- 1. 6271 (347) Key item Hardware Tote
- 6799 (011) Easter Egg Scarf
- 2. 0768 (599) (499) (899) (399) (199) KI Snowman
- 3. 0769 (599) (499) (899) (399) (199) KI RLM Dangle
- 4. 1081 (599) (499) (899) (399) (199) KI Short Ombre Shell
- 5. 1082 (599) (499) (899) (399) (199) KI Long Ombre Shell
- 6. 9760 (599) (499) (899) (399) (199) KI Shell Stretch

CABINET 4



- 1. 6271 (347) Key Item Hardware Tote
- 6271 (016) Key Item Hardware Tote
- 2. 7281 (347) Ombre Flower Sandal
- 7281 (770) Ombre Flower Sandal
- 3. 6272 (628) Cell Phone Pouch

CABINET 5



- 1. 6822 (347) Quirky Ombre Scarf
- 6858 (011) Milky Way
- 1201 (134) S/S Pocket Tee
- 1201 (345) S/S Pocket Tee
- 2. 6751 (016) Battenburg Lace
- 6822 (347) Quirky Ombre Scarf
- 6858 (011) Milky Way
- 6751 (347) Battenburg Lace

ZONE 3



NOTES TO REMEMBER

- VISUAL TIP: Place Wallets to form a fan shape, so you can show case the detail of the applique flowers on the wallets.
- If inventory of studded belts has sold through omit from table.

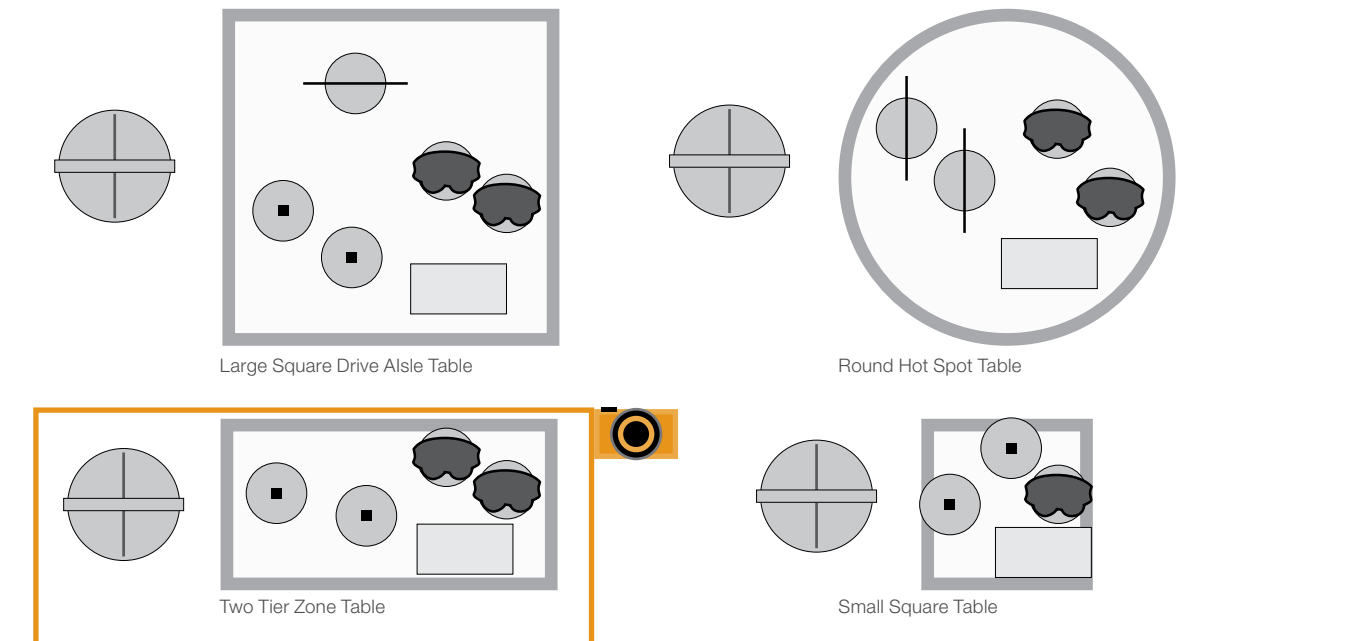
ZONE 3 | PURSE STAND

- 6252 (006) Linen Mix Wristlet
6252 (897) Linen Mix Wristlet
- 6233 (006) Linen Mix Hobo
6233 (897) Linen Mix Hobo

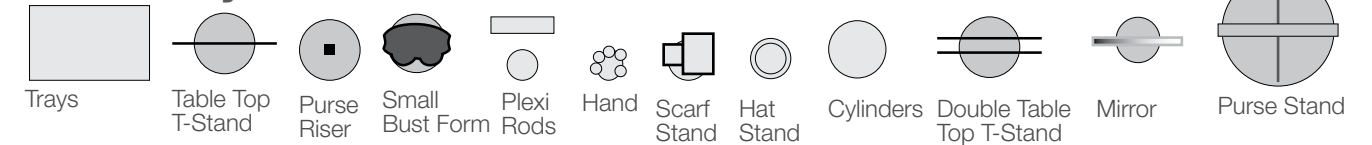
ZONE 3 | TABLE

- Purse Stand (Left):
6248 (091) Applique Flower Hobo
Purse Stand (Middle):
6248 (006) Applique Flower Hobo
Small Bust Form (Back):
1113 (006) Short Lucite n Black Flower
0934 (006) Short Flower Prop Bib
7017 (006) Studded Skinny Belt
Small Bust Form (Front):
1089 (006) Short Foil Egg Ribbon
1090 (006) 60" Pearl
7017 (833) Studded Skinny Belt
- Top of Table:
6269 (091) Applique Flower Wallet
6269 (006) Applique Flower Wallet
Tray:
1089 (006) Short Foil Egg Ribbon (2x)
91090 (006) 60" Pearl (2x)
1113 (006) Short Lucite n Black Flower (2x)
- Bottom of Table:
6248 (091) Applique Flower Hobo
6248 (006) Applique Flower Hobo

BIRD'S EYE VIEW



Fixture Key



CABINET 1



- 1. 7580 (091) Scribbles Big Buckle Tote
- 2. 7579 (091) Scribbles Big Buckle Satchel
- 3. 6320 (091) Scribble Foldover Tote

CABINET 2



- 1. 7579 (091) Scribble Big Buckle Satchel (Incorrect Picture)
- 7662 (091) Scribble Signature Wallet
- 2. 8130 (091) Side Drawstring Satchel
- 7689 (091) Scribbles Metal Clip Bag
- 3. 8206 (091) Belted Hardware Demi
- 6224 (091) Scribbles Buckle Wallet
- 7579 (091) Scribbles Big Buckle Satchel (Incorrect Picture)
- 4. 7286 (0910) Script Turnlock Satchel
- 7663 (091) Scribbles Wristlet
- 8162 (091) Script Pushlock Coin
- 7580 (091) Scribble Big Buckle Tote
- 5. 7662 (091) Scribble Signature Wallet
- 8070 (091) Signature Stud Slim Envelope

The following style can also be housed in this wall:
8044 (091) Logo Script Center Cross Body

CABINET 3



- 1. 6176 (011) Leopard Braid Handle Satchel
- 2. 6175 (094) Zebra Braid Handle Satchel
- 3. 6013 (006) Braid Handle Satchel
- 4. 6176 (011) Leopard Braid Handle Satchel
- 5. 6176 (628) Braid Handle Satchel

CABINET 4



- 1. 7579 (965) Scribble Big Buckle Satchel (Incorrect Picture)
- 7662 (965) Scribble Signature Wallet
- 2. 8130 (006) Side Drawstring Satchel
- 7689 (965) Scribbles Metal Clip Bag
- 3. 8206 (006) Belted Hardware Demi (Incorrect Picture)
- 6224 (965) Scribbles Buckle Wallet
- 7579 (965) Scribbles Big Buckle Satchel (Incorrect Picture)
- 4. 7286 (006) Script Turnlock Satchel
- 7663 (965) Scribbles Wristlet
- 8162 (006) Script Pushlock Coin
- 7580 (965) Scribble Big Buckle Tote
- 5. 7662 (965) Scribble Signature Wallet
- 8070 (006) Signature Stud Slim Envelope

The following style can also be housed in this wall:
8044 (006) Logo Script Center Cross Body

CABINET 5



- 1. 7580 (965) Scribbles Big Buckle Tote
- 2. 7579 (965) Scribbles Big Buckle Satchel
- 3. 6320 (965) Scribbles Foldover Tote

ZONE 4



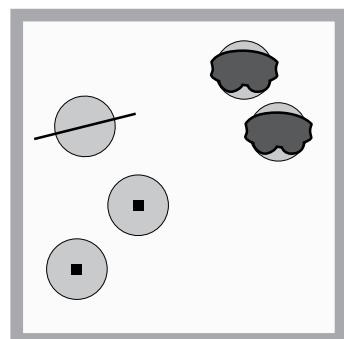
ZONE 4 | TABLE

- Stores are to place sale merchandise on this table.
- Place product based on inventory and price point.
- Stores should use photo shown to right for visual when executing Table.
- Use the Large Plexi Trays to hold Flip flops that are on Sale.

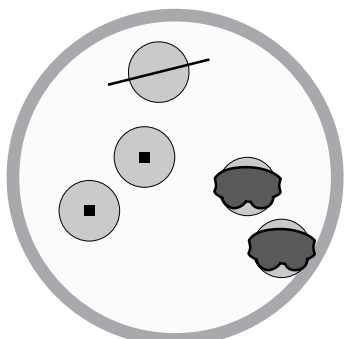
3DOOR

- Place all Sale Merchandise in Apparel Sale Zone.

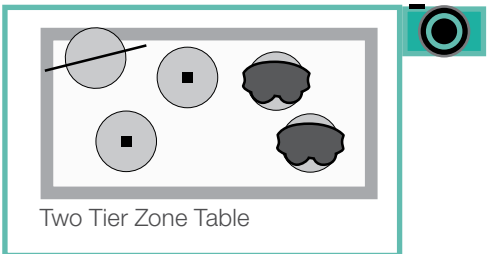
BIRD'S EYE VIEW



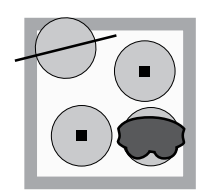
Large Square Drive Aisle Table



Round Hot Spot Table



Two Tier Zone Table



Small Square Table

Fixture Key

- Trays
- Table Top T-Stand
- Purse Riser
- Small Bust Form
- Plexi Rods
- Hand
- Scarf Stand
- Hat Stand
- Cylinders
- Double Table Top T-Stand
- Mirror
- Purse Stand

CABINET 1



CABINET 2



CABINET 3



CABINET 4



CABINET 5



ZONE 4 | WALL

- Stores are to place sale merchandise on The Wall.
- Place product based on inventory and price point.
- In 2 Foot Cabinets stores should place Flip Flops or Scarves based on inventory.
- Stores should use photo shown for visual setup when executing Wall.
- Use the Large Plexi Trays to hold Flip flops that are on Sale.

3DOOR

- Place all Sale Merchandise in Apparel Sale Zone.

WRAP DESK NOTES:

NEW YORK LIP BALM

Lip Balm should be placed in a bowl following the earlier direction.
 Flavors that should be add to the bowl upon receipt.
 They are Cranberry Pear, and Caramel Apple

NEW YORK GLOSSY

Glossy should be placed in a bowl following the earlier direction. Be sure to place all colors in bowl
 There are all colors that should be add to the bowl upon receipt

CANDY BOWLS

Candy Bowls should be placed at registers as previously directed with the corresponding marketing.

NY&C FRAGRANCE

For stores that were selected to receive the NY&C Fragrance they should still continue to house the Fragrance at the Wrap Desk

WRAP DESK



DISPLAY CASE



WRAP DESK | DISPLAY CASE

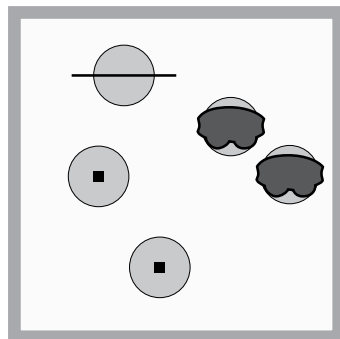
- | | | |
|---------|-------|------------------------|
| 1. 6100 | (156) | Front Pocket Hobo |
| 6751 | (290) | Battenburg Lace |
| 9760 | (599) | Key Item Shell Stretch |
| 7280 | (838) | Knotted Wedge |
| 7378 | (899) | Shimmer Shield |

3DOOR | WEAR TO WORK TABLE

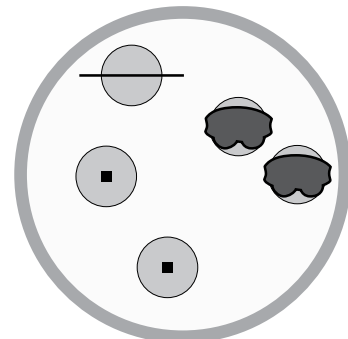
1. Purse Riser (Left):
6139 (798) Printed Hobo
Purse Stand (Right):
6139 9298 Printed Hobo
- Small Bust Form (Left):
6747 (769) LA Ink Oblong Scarf
Small Bust Form (right):
6747 (769) LA Ink Oblong Scarf
2. Top of Table:
7280 (922) Knotted Wedge
7280 (838) Knotted Wedge
7280 (006) Knotted Wedge
3. Bottom of Table:
7280 (922) Knotted Wedge
7280 (006) Knotted Wedge
6139 (006) Printed Hobo
6139 (798) Printed Hobo
6139 (298) Printed Hobo
7280 (006) Knotted Wedge
7280 (838) Knotted Wedge

*This is a 3DOOR table ONLY, stores should refer to 3DOOR MAP on page 4 for location of this table.

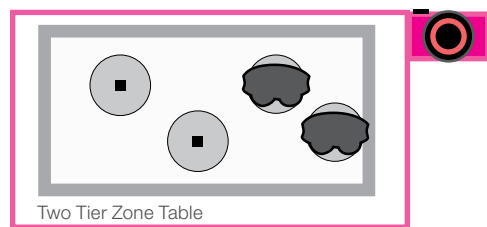
BIRD'S EYE VIEW



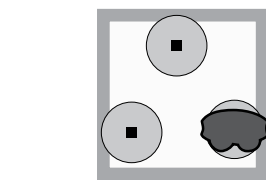
Large Square Drive Aisle Table



Round Hot Spot Table

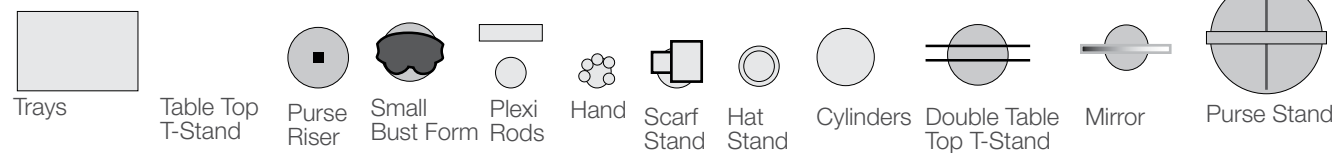


Two Tier Zone Table



Small Square Table

FIXTURE KEY



TABLE



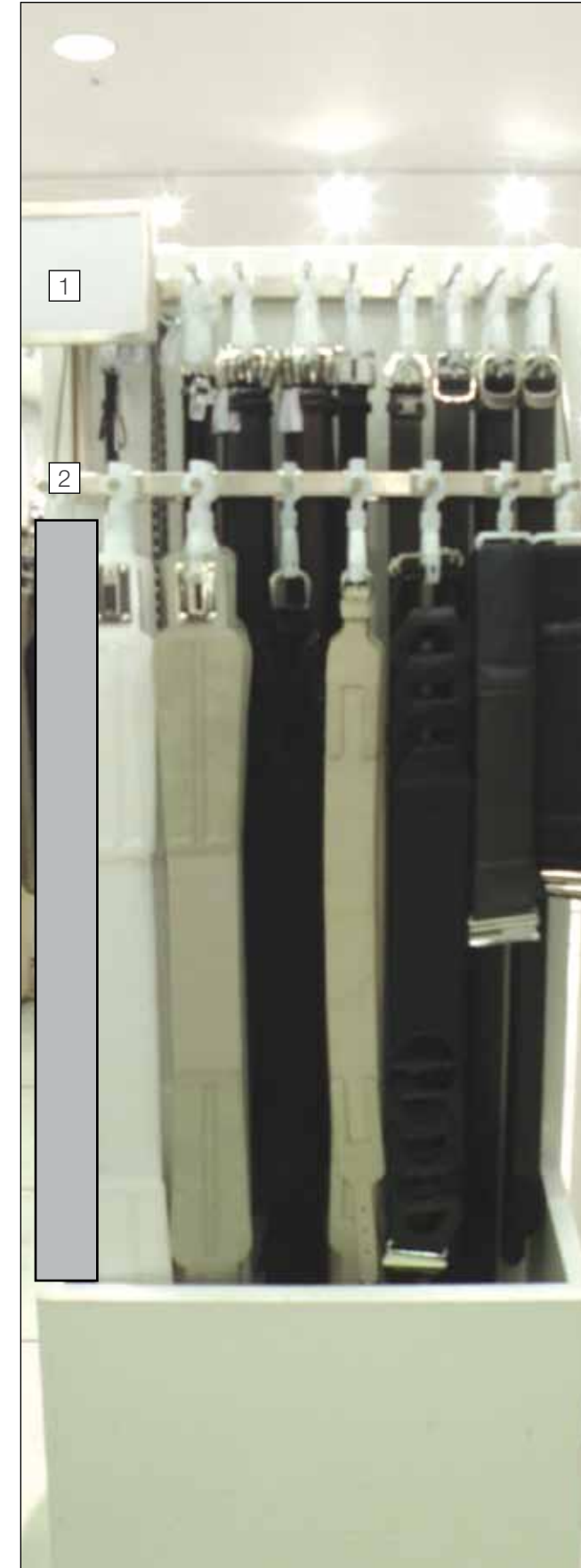
FRONT



BELT FIXTURE 1 | FRONT

- | | | | |
|----|------|-------|------------------------|
| 1. | 7025 | (016) | Laced Grommets Belt |
| | 7025 | (816) | Laced Grommets Belt |
| | 7062 | (016) | Round Buckle Hook Belt |
| | 7062 | (006) | Round Buckle Hook Belt |
| | 7029 | (006) | Python Stretch Belt |
| | 7057 | (816) | Braided Front Stretch |
| | 7057 | (006) | Braided Front Stretch |
| 2. | 7058 | (016) | Single Buckle Perfect |
| | 7058 | (006) | Single Buckle Perfect |
| | 7029 | (897) | Python Stretch Belt |
| | 7029 | (198) | Python Stretch Belt |
| | 7061 | (910) | Crinkle Snake Stretch |
| | 7061 | (198) | Crinkle Snake Stretch |
| | 7016 | (006) | Crinkle Snake Stretch |

BACK



BELT FIXTURE 1 | BACK

- | | | | |
|----|------|-------|-------------------------|
| 1. | 7017 | (006) | Studded Skinny Belt |
| | 7017 | (936) | Studded Skinny Belt |
| | 7017 | (833) | Studded Skinny Belt |
| | 8161 | (006) | Chunky Buckle Logo Belt |
| | 8161 | (898) | Chunky Buckle Logo Belt |
| | 2990 | (006) | Logo Square Buckle |
| | 2990 | (091) | Logo Square Buckle |
| | 7001 | (006) | Logo Metal Keeper Belt |
| | 7001 | (898) | Logo Metal Keeper Belt |
| | 9187 | (006) | Covered Buckle Basic |
| | 9187 | (091) | Covered Buckle Basic |
| | 9186 | (006) | Oval Portrait |
| | 9186 | (091) | Oval Portrait |
| 2. | 7059 | (006) | Braid Web Stretch |
| | 7051 | (006) | Super Wide |
| | 7052 | (016) | Super Wide |
| | 7051 | (947) | Super Wide |
| | 7046 | (006) | All Over Ruffle Stretch |
| | 7026 | (939) | Belted Safari |
| | 7049 | (006) | Multi Ring Stretch |
| | 7048 | (816) | Distressed Stretch |
| | 7048 | (006) | Distressed Stretch |
| | 7048 | (910) | Distressed Stretch |

FRONT



BELT FIXTURE 2 | FRONT

1. 8161 (006) Chunky Buckle Logo Belt
- 8161 (898) Chunky Buckle Logo Belt
- 7001 (006) Logo Metal Keeper Belt
- 7001 (898) Logo Metal Keeper Belt
- 9187 (006) Covered Buckle Basic
- 9187 (091) Covered Buckle Basic
- 9186 (006) Oval Portrait
- 9186 (091) Oval Portrait
2. 7062 (816) Round Buckle Hook Belt
- 7062 (016) Round Buckle Hook Belt
- 7049 (006) Multi Ring Stretch
- 7061 (006) Crinkle Snake Stretch
- 7046 (006) Allover Ruffle Stretch
- 7057 (816) Braided Front Stretch
- 7057 (006) Braided Front Stretch

The following styles can also be housed on this fixture as some of these styles are shown on both fixtures.

- 9148 (006) Skinny Keeper Belt
- 9148 (091) Skinny Keeper Belt
- 8163 (006) Adjust Hook Belt
- 8163 (816) Adjust Hook Belt

BACK



BELT FIXTURE 2 | BACK

- Place all Sale Belts on this fixture and sign as directed.

FRONT

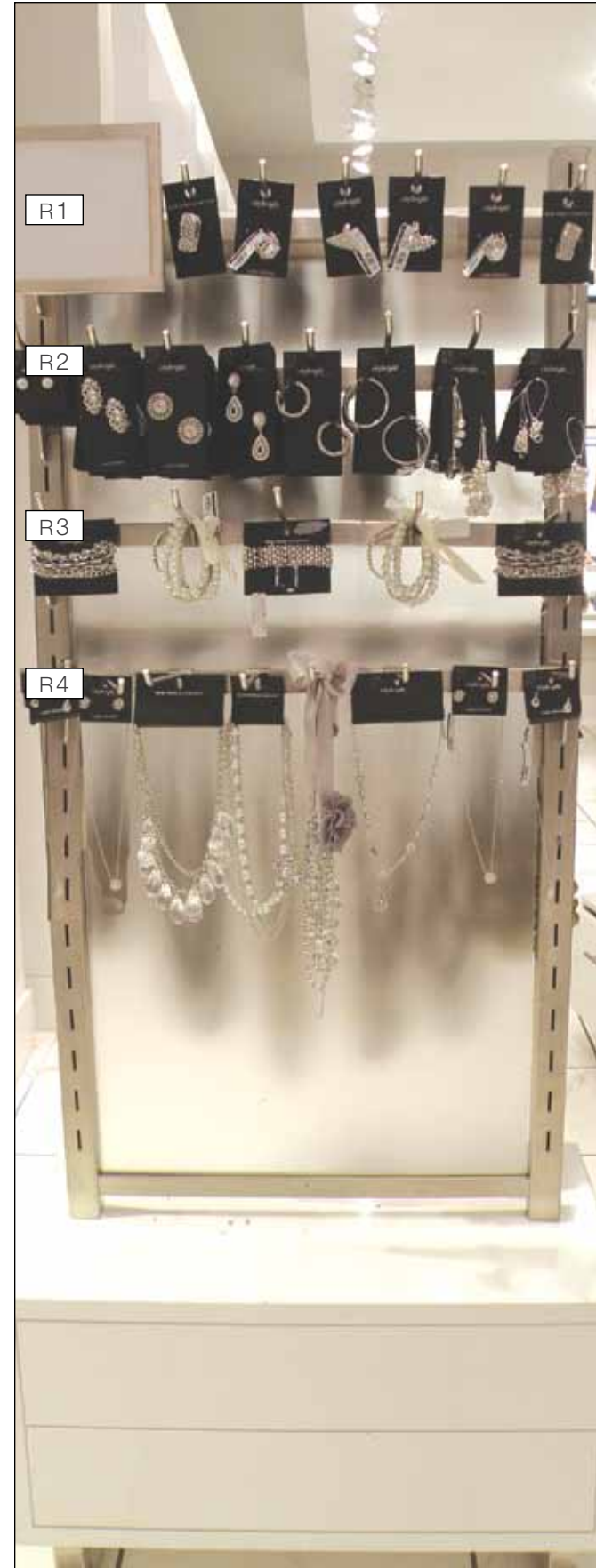


	C1	C2	C3	C4	C5	C6	C7	C8
R1	0364 001 Fishhook Textured Coin	0785 001 5 Hoop n Balls	0784 001 Snowman Disc n Hoops	0783 001 Scratched Donut	0782 897 Diamond Dangle Leaves			
R2	9768 897 6 Ball n Filigree Bangles	9770 897 Facet n Pearl Floral Stretch	0336 001 Brushed Tear	0484 001 Fishhook Dream Catcher Tear	0733 001 Fishhook Scratched Tear Drop	9767 897 Seed Bead 4 Row Braid Cuff	9769 897 3 Row Ball n Coin Stretch	
R3	1091 897 MD Chain Square Circle Chunk	1094 897 Long 3 Row Ball Chunk	1093 897 Long 3 Row Natural Beads	1092 897 Long Filigree Coin Dangle	1094 897 Long 3 Row Ball Chunk	1095 897 Medium Many Seed Beads		
R4								
R5								
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Burnished Metal Jewelry. If stores sell through jewelry they should replace with gold jewelry.

BACK



	C1	C2	C3	C4	C5	C6	C7	C8
R1	7063 002 Stretch Rhinestone	7066 002 Swirl n Round Stone	7064 002 Diamond Bulleyes	7065 002 Antique Diamond	7066 002 Swirl n Round Stone	7063 002 Stretch Rhinestone		
R2	2204 002 CB Fireballs	2225 002 Long Oval Bling Button	2221 002 Swirl Button	2222 002 Post LOR Circle n Tear	2207 002 CZ Hoop w Slits	2203 002 Zig Zag CZ Circle Hoop	2223 002 CB 5 Stand Dangle	2224 002 Fishhook Bottom Cluster
R3	6123 002 Lucite n Rhinestone LB Claw	6121 016 Pearl CZ Stretch	6122 002 Many Rhinestone Stretch	6121 016 Pearl CZ Stretch	6123 002 Lucite n Rhinestone LB Claw			
R4	5240 002 Bling Tear Pendant Set	5239 002 Round Pave Pendant Set	5241 002 Tear Drop Statement	5242 016 Pearl Chain Side Brooch	5244 002 Grey Side Brooch	5243 002 LOR Circle and Tears	5239 002 Round Pave Pendant Set	5240 002 Bling Tear Pendant Set
R5								
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the City Brights Fixture.
- Stores should place **ONLY Full Price City Brights Jewelry** on this fixture.
- If styles sell through stores should replace with simliar size and type of jewelry where possible.

FRONT



ACCESSORY FIXTURE 2 | FRONT

- This is the Gold Mariners Collection from the Early Spring Delivery.
- Stores should use this fixture as Sale Fixture.
- Stores should use this photo as visual guide when setting the fixture.

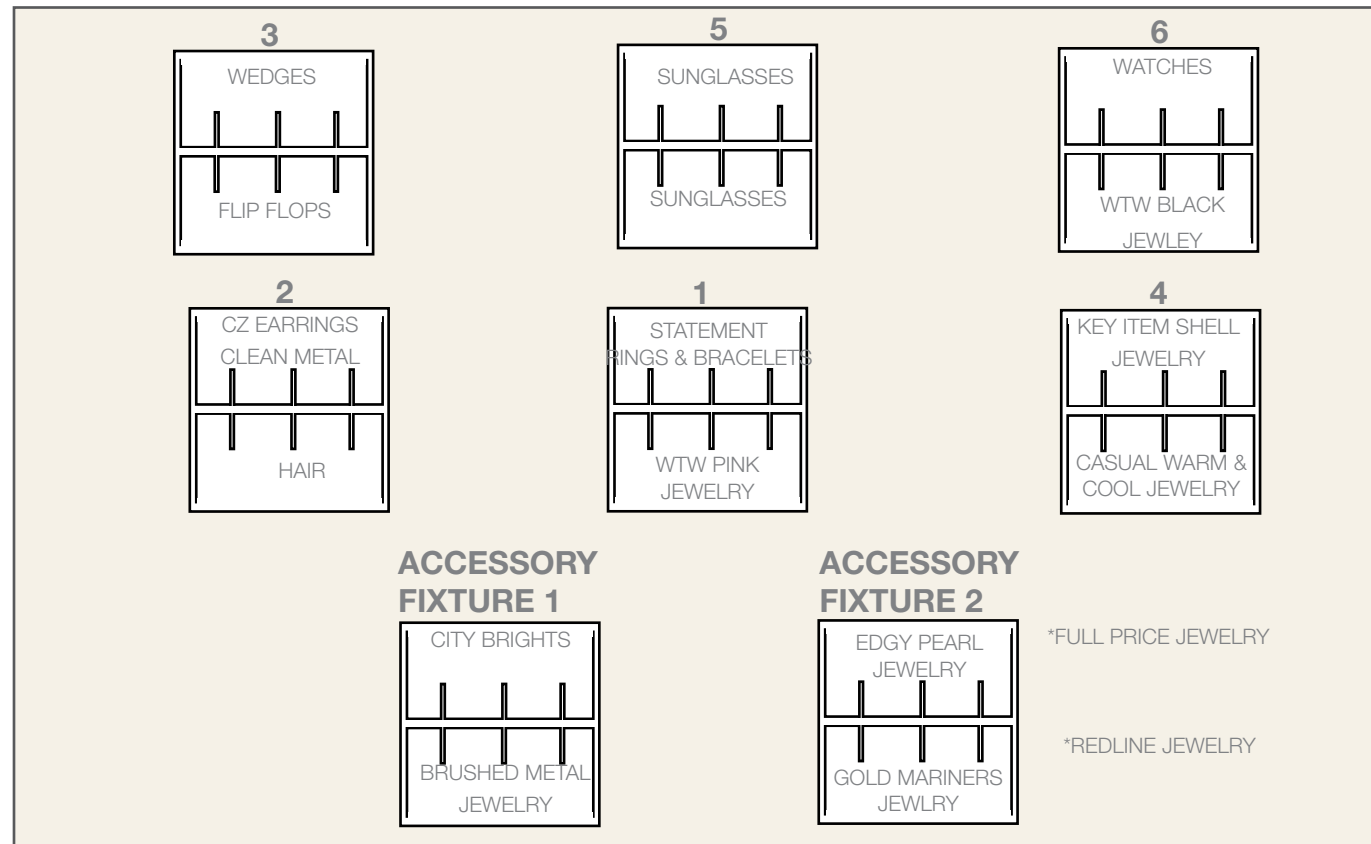
BACK



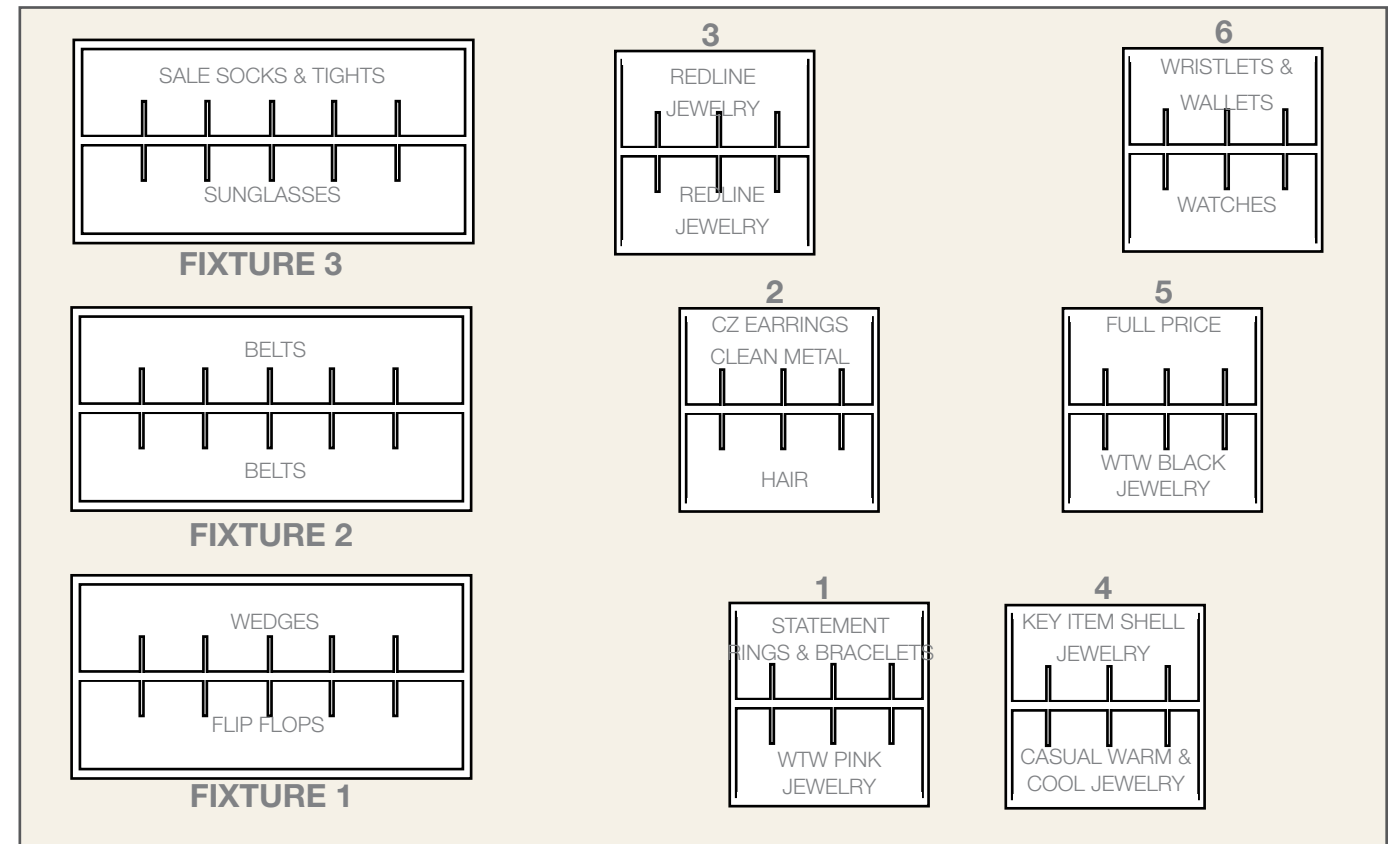
ACCESSORY FIXTURE 2 | BACK

- This is a full price jewelry fixture using jewelry from previous deliveries.
- Stores should use this photo as visual guide when setting the fixture.
- Shown on fixture is the Edgy Pearl Heart Collection stores should place this jewelry first, if there is inventory.

3DOOR FIXTURE MAP



CHAIN FIXTURE MAP



NOTES TO REMEMBER

- Sunglasses Fixture (5): refer to page 44 for new styles to be housed on fixture
- Flip Flop Fixture/Wedges (3): refer to page 42 for visual setup. The Priority styles for flip flops are the Ruffle Flip Flop then the Flower Sandal. The priority for wedges are the Strappy Wedge, then the Key Item Wedge
- All Small Leather Goods should be placed with product.

PROIRITY JEWELRY:

1. WTW Pink (1 Front)
2. Casual Warm & Cool Jewelry (4 Front)
3. Hair (2 Front)
4. Key Item Shell Jewelry (4 Front)
5. Statement Rings & Bracelets (1 Back)
6. WTW Black Jewelry (6 Front)
7. CZ Earrings (2 Back)
8. Watches (6 Back)

NOTES TO REMEMBER

- Place all Sale Product (Scarves, Belts, & Sunglasses) on the back of 44" Fixture 2: refer to page 43.

PROIRITY JEWELRY:

1. WTW Pink (1 Front)
2. Casual Warm & Cool Jewelry (4 Front)
3. Hair (2 Front)
4. Key Item Shell Jewelry (4 Front)
5. Statement Rings & Bracelets (1 Back)
6. WTW Black Jewelry (6 Front)
7. CZ Earrings (2 Back)
8. Watches (6 Back)

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	5812 046 Lucite Flower Stretch	5820 016 Moonstone Daisy Stretch	5815 298 Alice Wonder Top Stretch	5815 298 Alice Wonder Top Stretch				
R2	0786 898 Trip Bead n Circle	0788 298 Shell n Circle Snowman	0729 016 Fishhook Circle Pearl Cluster	0781 298 Fishhook RLM Bead Drop	0731 016 Fishhook 7 Pearl n Cicle Chandelier	0787 298 Hoop n Shell	0728 016 Clutchless Pearl Hoop	
R3	9772 898 3 Row Nautral Stretch	9773 298 Coral Beaded Cuff	9771 298 3 Tone Lucite n Bow					
R4	9773 298 Coral Beaded Cuff	9750 002 Matte Metal Stretch	9775 002 Flowers All Around	9772 898 3 Row Nautral Stretch	9771 298 3 Tone Lucite n Bow	9772 898 3 Row Nautral Stretch		
R5	1112 898 Short 2 Row Lucite n Chain	1104 298 Natural/Coral Bubbles	1105 298 Color Lucite Ribbon Tie	1106 898 3 Row Tears	1102 898 Natural Splatter Bead Ribbon	1103 298 Coral Flower Bib		
R6	0983 016 Long Geo Pearl	1110 298 Natural/Coral Long 2 Row Frozen	1107 898 Long Pearl Rhine-Stone n Ribbon	1109 898 Long 2 Row Chunk Flower	1108 898 Long 3-1 Long Starburst Stone	0985 016 Long 5 Row Classic	0992 016 Long Pearl n Chains	
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the NEW Wear to Work Boy Meets Girl Fixture it is a combination of Lucite, Peach, Pearl and a pop of Coral Jewelry.
- If stores sell through styles place full price pearl, silver or gold jewelry should be used as replacement.

BACK



	C1	C2	C3	C4	C5	C6	C7	C8
R1	5816 006 CZ n Black 2 Loop n Loop	5810 006 Black Flower CZ Dome	5820 016 Moonstone Daisy Stretch	5794 002 Four Stackable Band	5819 001 Gold 4 Stackable			
R2	5796 002 Antique Intlk Wave	5714 002 Metal Dome	5805 002 Med Four Wave Band	5804 006 Black CZ Butterfly	5802 002 Epoxy Flower Double Loop	5799 002 Double Textured Petals	5817 006 Black Swirl Jangle Balls	5807 002 Starfish CZ Flower
R3	5705 006 Triple Antique Epoxy	5717 002 Medium Wide Foldover	5789 002 Textured Flower Stone BNDL Center	5803 006 2 Band Heart Epoxy	5788 006 Epoxy Hawaiian Flower	5788 599 Epoxy Hawaiiin Flower	5805 016 Pearl Jangle Ball Cluster	5795 006 5 Holiday Balls
R4	9761 006 Shiny Round Ball Stretch	9753 074 Statement Cab Stretch	9522 006 Plastic Hinge					
R5	9751 002 Metal Diamond Hinge	9733 006 Enamel Flower Stretch	9720 002 Matte Metal Stretch	9752 016 Stretch Edgy Hearts	9745 006 Epoxy Briad Hinge	9494 074 String Hammered Circle	9719 002 Many Balls	
R6	9746 199 Mariners 3 Row Ribbon	9745 199 Epoxy Braid Hinge	9744 199 3 Row Blue Large Stretch	9740 199 Zig Zag Epoxy Circle Stretch	9746 199 Mariners 3 Row Ribbon			
R7	9709 001 Filigree 2 Stone Section Stretch	9775 002 Flower All Around	9734 016 Pearl Seed Bead Braid Cuff	9760 498 Key Item Shell Stretch				
R8	9734 016 Pearl Seed Bead Braid Cuff	9494 002 String Hammered Circle	9720 002 Matte Meatl Stretch	9763 016 Lucite Hinge	9772 898 3 Row Natural Stretch	9753 299 Statement Cab Stretch	9753 499 Statement Cab Stretch	
R9								

NOTES TO REMEMBER:

- This is the Statement Ring and Bracelet Fixture is combination of Full Price Rings and Full Price Bracelets.
- Stores should use the above as a color guide setup if styles have sold through.
Colors Row 1-5: (Black, Grey & Silver,) Colors Row 6-7 (Blue & Silver), Colors Row 7-8 (Coral, Gold, & Silver)

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	7419 006 Gem Hipster Wrap	7419 899 Gem Hipster Wrap	7418 001 Gold Sequence Twist Wrap	7407 002 CZ Princess Patch Stretch	7416 016 Pearl Abstract Stretch	7414 016 2 Row Skinny Pearl Stretch		
R2	7417 006 Layered Black n Pearl Side Headband	7420 006 Metal 3 Flower Headband	7403 002 2 Row Fabric Posey					
R3	7403 006 2 Row Fabric Posey	7420 006 Metal 3 Flower Headband	7417 006 Layered Black n Pearl Side Headband	7415 046 Unfinished Side Rosets Headband				
R4	7402 002 1" Satin Boston Bow	7403 006 2 Row Fabric Posey	7404 002 Metallic Abstract Bow					
R5	7402 006 1" Satin Boston Bow	7402 899 1" Satin Boston Bow	7403 002 2 Row Fabric Posey	7402 006 1" Satin Boston Bow				
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Hair Fixture.
- The first row should be elastic headbands with the remainder of the fixture being traditional headbands.
- If stores sell through place full price headbands or double represent styles already shown on fixture.

BACK



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0978 002 Post AB Cube	0978 002 Post AB Cube	0848 002 Square Cut CZ	0848 002 Square Cut CZ	0850 006 Post Square Opaque Stone	0850 006 Post Square Opaque Stone		
R2	0987 046 Post AB Fireball	0987 046 Post AB Fireball	0997 074 Black Diamond Butterfly	0997 074 Black Diamond Butterfly	0859 016 Pearl Earring	0777 006 Post Round Ball		
R3	0979 002 Post Rose	0862 002 Post Round Pave Edge	0994 002 Post Small Think Heart	0762 002 Post Pyramid Heart	0762 074 Post Pyramid Heart	0957 002 CZ X	0999 074 Black Diamond Star	0999 074 Black Diamond Star
R4	0761 006 Post Small Button	0760 016 Post Small Button	0760 016 Post Small Button	0991 002 Post Crystal bow	0995 074 Post Cry heart	0998 074 Black Diamond Button	0996 074 Post Loop Flower	0722 074 Post Rhinestone Metal Flower
R5	0966 001 Duo Post Ball	0961 016 Pearl Earring	0962 002 Fireball Duo	0959 0959 Round CZ Duo	0966 002 Duo Post Ball	0966 002 Duo Post Ball	0966 074 Duo Post Ball	0966 074 Duo Post Ball
R6	0895 001 Post Ball n Hoop	0857 002 LB Metal Ball	0857 002 LB Metal Ball	0851 002 Duo Post CZ Small CZ Hoop	0895 002 Post Ball Hoop	0895 002 Post Ball n Hoop	0895 074 Post Ball n Hoop	0895 074 Post Ball n Hoop
R7	0784 001 Snowman Disc n Hoops	0785 001 5 Hoop n Balls	0783 001 Scratched Donut	0782 001 Diamond Dangle Leaves	0784 002 Snowman Disc n Hoops	0785 002 5 Hoops n Balls	0783 002 Scratched Donut	0782 002 Diamond Dangle Leaves
R8								
R9								

NOTES TO REMEMBER:

- This is the Look Of Real, and Clean Metal Earring Fixture.
- Rows 1-5 should be small carded earrings.
- ROWS 9-11 stores should place full price silver, CZ and gold large earrings
- If stores sell through styles replace with full price earrings of similar size, and color.

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0747 499 Fishhook Multi Orange Cluster	0737 299 Fishhook Disco Cluster	0742 499 Trip Glass Swirl	0743 299 Trip Bead Shell				
R2	0749 299 FH Double Cab Tear	0739 299 Double Epoxy Circles	0741 499 Fishhook Double Circle n Beads	0741 299 Fishhook Double Circle n Beads	0748 499 Large Shell n 3 Rings	0740 299 Trip Bead Double Circle Shell	0745 299 Trip Bead n Circle Drop	
R3	9741 299 3 Row Orange Pink Stretch	9742 499 Solid Swirl Hinge	9739 299 Multi Cab Stretch	9740 299 Zig Zag Epoxy Circle Stretch				
R4	9737 299 Multi Bead Stretch	9738 499 Coral Swirl Stretch	9742 499 Solid Swirl Hinge	9740 299 Zig Zag Epoxy Circle Stretch	9741 299 3 Row Orange Pink Stretch	9739 299 Multi Cab Stretch	9750 002 Matte Metal Stretch	
R5	1078 299 Double circle Epoxy Wire	0951 299 Bauble Ball n Box	1080 299 Metal Flower Bib Necklace	0954 299 Pink/Pearl Brooch	0950 299 Pink Shell Bubbles	0957 499 Orange 1 Row Chunk		
R6	0952 299 Pink/Pearl 4 Wire	0956 499 Orange Murano Dangle	1076 002 Long Circle Link	0958 299 Long Coral/Orange 4 Row Rib	0955 299 Pink/Pearl Long 2 Row	0956 499 Orange Murano Dangle	0952 299 Pink/Pearl 4 Wire	
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Corals from the Early Spring Delivery.
- This is a Sale Fixture and stores should use this setup as a guide and place a combination of Coral, Orange and Sale Silver Jewelry

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0758 198 Marble Bead Chunk	0973 198 Starburst Bib	0972 198 Short 2 Row Marble Bead	0970 198 Aqua Long 2 Muran				
R2	0738 198 Fishhook Disco Cluster	0744 198 Trip Bead Shell	0974 198 Aqua Chunk Bubbles					
R3	0739 198 Double Epoxy Circles	0741 198 Fishhook Double Circle n Beads	1078 198 Double Circle Epoxy Wire	0971 198 Aqua Side Brooch				
R4	9748 198 Marble Chunk Stretch	9749 799 3 Row Yellow Stretch	9747 198 3 Row Aqua Large Stretch	9740 198 Zig Zag Epoxy Circle Stretch	9740 799 Zig Zag Epoxy Circle Stretch	9748 198 Zebra Epoxy Hinge	9740 799 Zig Zag Epoxy Circle Stretch	
R5	0738 799 Fishhook Disco Cluster	0741 799 Fishhook Double Circle n Beads	0740 799 Trip Bead Circle Shell	0746 799 Trip Bead n Circle Bead	1078 799 Double Circle Epoxy Wire	0976 799 Yellow/Grey Bubbles	0978 799 Long Fish Dangles	0975 799 Yellow Grey Long 2 Row
R6	0739 006 Double Epoxy Circles	0739 799 Double Epoxy Circles	0977 799 Whimsy Flower Chunk					
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Teal and Yellow Group from the Early Spring Delivery.
- This is a Sale Fixture and stores should use this setup as a guide and place a combination of Teals, Yellows, and Sale Black Jewelry.

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0779 397 Trip Hoop n Tear Drop	0778 397 Multi Bead Cluster	0779 597 Trip Hoop n Tear Drop	0778 597 Multi Bead Cluster				
R2	0791 397 Epoxy Square Earring	0791 198 Epoxy Square Earring	0779 397 Trip Hoop n Tear Drop	0781 397 Fishhook RLM Bead Drop	0780 397 5 Strand Multi Dangle	0781 597 Fishhook RLM Bead Drop	0780 597 5 Strand Mlti Dangle	
R3	9766 397 Casual 3 Row	9765 397 Epoxy Diamond HInge	9766 397 Casual 3 Row	9766 597 Casual 3 Row	9765 597 Epoxy Diamond Hinge	9766 597 Casual 3 Row		
R4	1115 198 Epoxy Square Pendant	1115 397 Epoxy Square Pendant	1096 397 Casual Potato Bubbles	1098 397 Casual Side Brooch	1098 597 Casual Side Brooch	1098 597 Casual Side Brooch	1096 597 Casual Potato Bubbles	
R5	1097 397 Casual Medium Chunk Arts	1100 397 Casual Long Potato Chip	1100 397 Casual Long Potato Chip	1101 397 Long 2 Loopy Beefy	1101 597 Long 2 Lopyy Beefy	1100 597 Casual Long Potato Chip	1096 597 Casual Potato Bubbles	
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the **NEW Boy Meets Girl - Casual Fixture**. It is a combination of Cool and Warm Jewelry story.
- If styles sell through place full price silver jewelry.

BACK



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0768 399 Key Item Snowman	0768 899 Key Item Snowman	0768 899 Key Item Snowman	0768 498 Key Item Snowman	0768 599 Key Item Snowman			
R2	0768 197 Key Item Snowman	0769 197 Key Item RLM Dangle	0769 399 Key Item RLM Dangle	0769 899 Key Item RLM Dangle	0769 899 Key Item RLM Dangle	0769 498 Key Item RLM Dangle	0769 599 Key Item RLM Dangle	
R3	9760 197 Key Item Shell Stretch	9760 399 Key Item Shell Stretch	9760 899 Key Item Shell Stretch	9760 498 Key Item Shell Stretch	9760 599 Key Item Shell Stretch			
R4	9760 197 Key Item Shell Stretch	9760 399 Key Item Shell Stretch	9760 899 Key Item Shell Stretch	9760 899 Key Item Shell Stretch	9760 498 Key Item Shell Stretch	9760 599 Key Item Shell Stretch		
R5	1081 197 Key Item Short Ombre Shell	1081 399 Key Item Short Ombre Shell	1081 899 Key Item Short Ombre Shell	1081 899 Key Item Short Ombre Shell	1081 498 Key Item Short Ombre Shell	1081 599 Key Item Short Ombre Shell		
R6	1082 197 Key Item Long 4 Row Ribbon	1082 399 Key Item Long 4 Row Ribbon	1082 899 Key Item Long 4 Row Ribbon	1082 899 Key Item Long 4 Row Ribbon	1082 498 Key Item Long 4 Row Ribbon	1082 599 Key Item Long 4 Row Ribbon		
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the **NEW** Key Item Shell Jewelry Fixture.
- If styles sell through place additional units of the same jewelry shown on the fixture.
- This fixture should remain only Key Item Jewelry.

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0791 006 Epoxy Square Earring	0770 006 Cab Earring	0789 898 Champagne Snowman Pearl	0724 006 Fishhook 3 Flower n 3 Circle	0774 006 Fishhook Brushed Trip	0771 006 Epoxy Beo Trip		
R2	0773 006 Murano Twist Chunk	0727 016 Fishhook Hoop n 9 Pearls	0776 006 Fishhook Foil Teardrop	0772 006 5 Strand Black White Dangle	0729 016 Fishhook Circle Pearl Cluster	0775 006 Trip Saturn	0772 006 5 Strand Black White Dangle	
R3	9761 006 Shiny Round Ball Stretch	9763 002 Lucite Hinge	9763 016 Lucite Hinge	9730 006 Flower w/ CZ Hinge	9694 006 Large Fan HInge	9765 006 Epoxy Diamond Hinge	9762 006 Seed Bead Braid Cuff	9764 006 3 Row Foiled Stretch
R4	1084 006 Short Cab Bib	1087 006 Short Geo Epoxy	1113 006 Short Lucite n Black Flower	1083 006 Foil Bubbles	1089 006 Short Foil Egg Ribbon	1115 006 Epoxy Square Pendant		
R5	0937 016 Long Chain Pearl Brush Ball	0910 006 Long Zebra n Crinkle Bead	1085 006 Long Foil Frozen 1 Row	1086 006 Long Geo Epoxy	1088 006 Long Murano Dangle	0983 016 Long Geo Pearl	1090 006 60" Pearl	
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the **NEW Black and White Collection** of jewelry.
- Stores should place only black, and white jewelry on this fixture.
- As styles sell through stores should replace with silver, pearl or black jewelry from previous deliveries that has remained full price.

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	0752 199 Trip Swirl Circle Drop	0757 199 Pearl Double Circle n Disc	0737 199 Fishhook Disco Cluster	0754 199 Mariner Cluster	0755 199 Trip Bead n Pearl			
R2	0750 199 Fishhook Drop Cateye Bead	0753 199 Ombre Epoxy Disc Diamond	0749 199 Fishhook Double Cab Tear	0739 199 Double Epoxy Cluster	0741 199 Fishhook Double Circle n beads	0751 199 Fishhook Large Shell n Circle	0756 199 Large Mariner Circle n Bead	
R3	9744 199 3 Row Blue Large Stretch	9740 199 Zig Zag Epoxy Circle Stretch	9739 199 Multi Cab Stretch	9742 199 Solid Swirl Hinge	9746 199 Mariners 3 Row Ribbon	9743 199 Pearl n Navy Dangle Stretch	9745 199 Epoxy Braid Hinge	
R4	0961 199 Mont 4 Row Wire	0967 199 Naut Anchor Bib	0948 199 Double Tears n Chain	0960 199 Mont Murano Dangle	0932 016 Short Pearl Chip Bubbles	0965 199 Naut Bubbles	1078 199 Double Circle Epoxy Wire	
R5	0962 199 Long Mont Stripe Ribbon	0964 199 Naut navy Chain	0966 199 Naut Long Side Brooch	0963 199 Naut Long 2 Row	0968 199 Naut Long Rope	0959 199 Long 2 Row Mont Murano	0969 199 Naut Long Anchor Dangle	
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Mariners Group from the Early Spring Delivery.
- This is a Full Price Fixture and stores should use this setup as a guide and place a combination of Blue, Pearl and Silver Jewelry.

FRONT



	C1	C2	C3	C4	C5	C6	C7	C8
R1	7247 899 Shell Stretch	7247 898 Shell Stretch	7227 016 Wide Stretch Pearl	7240 016 Ceramic Hinge	7246 016 Smooth in Motion	7240 016 Ceramic Hinge		
R2	7234 001 Many Metal Link	7239 006 2 Tick Chains	7095 001 Metal n Pave Rectangle	7095 074 Metal n Pave Rectangle	7095 002 Metal n Pave Rectangle	7095 016 Metal n Pave Rectangle	7211 002 Softie Strap	
R3	7243 006 Round Pave Softie	7243 199 Round Pave Softie	7243 016 Round Pave Softie	7245 006 New In Motion	7209 006 Round Pave Metal Link	7241 006 Skinny Round Side Stone	7237 002 Whimsy Love Floater	
R4	7241 006 Skinny Round Side Stone	7219 006 Antique Skinny Strap	7242 002 Skinny Rectangle Face	7208 006 Pearl Charm Dangle	7165 074 Geo Oval Link	7244 002 Brighten Heart Charm	7244 001 Brighten Heart Charm	
R5								
R6								
R7								
R8								
R9								

NOTES TO REMEMBER:

- This is the Watch Fixture. Stores should place only full price watches on this fixture.
- If styles sell through stores should replace with a similar size, face shape, and color where possible.

BACK



	C1	C2	C3	C4	C5	C6	C7	C8
R1	6229 006 Python Wristlet	6229 198 Python Wristlet	6229 897 Python Wristlet					
R2	6103 006 Safari Envelope	6103 347 Safari Envelope	6103 939 Safari Envelope	6103 816 Safari Envelope				
R3	6037 238 Classic Coin Purse	6037 498 Classic Coin Purse	6037 678 Classic Coin Purse	6037 126 Classic Coin Purse	6037 006 Classic Coin Purse			
R4	6022 238 Mini Script Wristlet	6022 498 Mini Script Wristlet	6022 126 Mini Script Wristlet	7663 091 Scribbles Wristlet	7663 965 Scribbles Wristlet	6022 006 Mini Script Wristlet		
R5	8070 091 Signature Stud Slim Envelope Wallet	6036 678 Classic Webbing Wallet	6036 126 Classic Webbing Wallet	6036 498 Classic Webbing Wallet	6036 238 Classic Webbing Wallet	7662 091 Scribbles Signature Wallet		
R6	8070 091 Signature Stud Slim Envelope Wallet	6036 006 Classic Web Wallet	7662 965 Scribbles Signature Wallet	6226 498 Buckle Wallet	6226 006 Buckle Wallet	6226 898 Buckle Wallet	6226 016 Buckle Wallet	
R7								
R8								
R9								

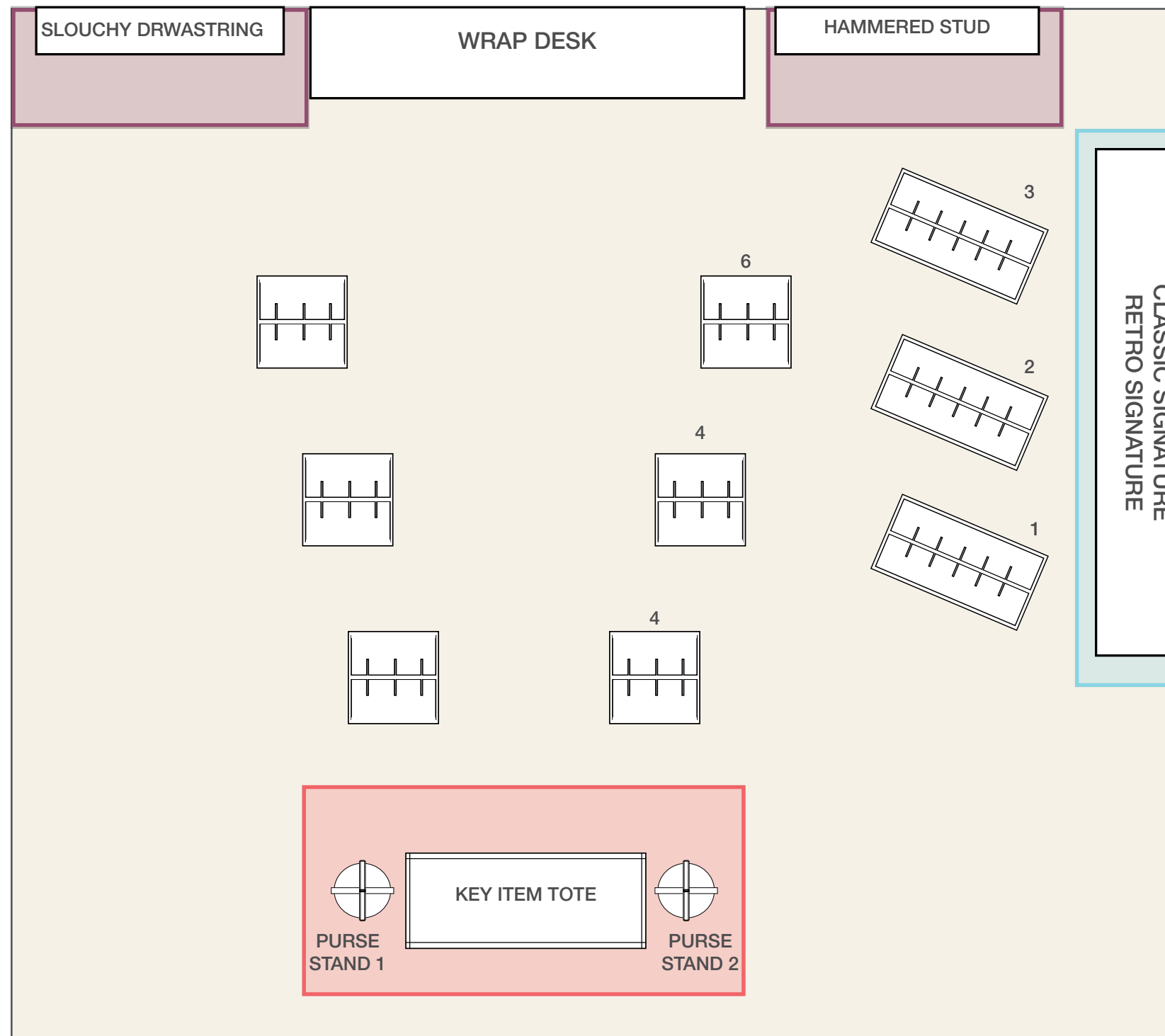
NOTES TO REMEMBER:

- This is the Small Leather Good Fixture. Stores should place all full price Small Leather Goods on this fixture.
- If styles sell through stores should replace with similar color and type of Small Leather Good on this fixture.

WRAP DESK: PAGES 40



DRIVE AISLE: PAGES 38-39



LARGE WALL: PAGES 41



SALE :

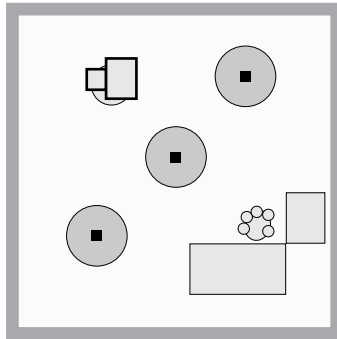
- Stores are to place all Sale merchandise in the Apparel Sale Area.
- Stores can also place Sale Product on the back of 44" Fixture 2 as shown on page 43.
- If stores have sold through product shown in Wrap Desk Left area can also be used for housing sale merchandise.
- All Sale merchandise is to be placed by pricepoint and should be signed as directed by store communication.

CHAIN | DRIVE AISLE TABLE

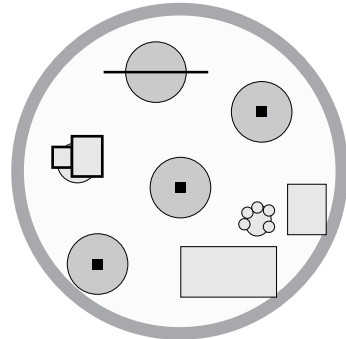
1. Scarf Riser:
6799 (011) Easter Egg Scarf
Purse Stand:
6271 (016) Hardware Tote
6799 (011) Easter Egg Scarf
Purse Stand (Back):
6271 (347) Hardware Tote
2. 6271 (016) Hardware Tote
Tray (Right Side):
9760 (399) Key Item Shell Stretch (1x)
9760 (899) Key Item Shell Stretch (2x)
7281 (770) Ombre Flower Sandal
Hand:
9760 (399) Key Item Shell Stretch (1x)
9760 (899) Key Item Shell Stretch (2x)
Tray (Left):
7378 (899) Shimmer Shield (4x)
3. 6271 (006) Hardware Tote
6271 (347) Hardware Tote
6271 (847) Hardware Tote
6271 (230) Hardware Tote

*For stores that do not receive Hand Forms should omit Bracelets on Hands.

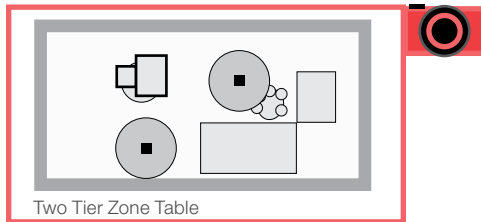
BIRD'S EYE VIEW



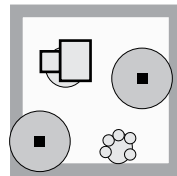
Large Square Drive Aisle Table



Round Hot Spot Table

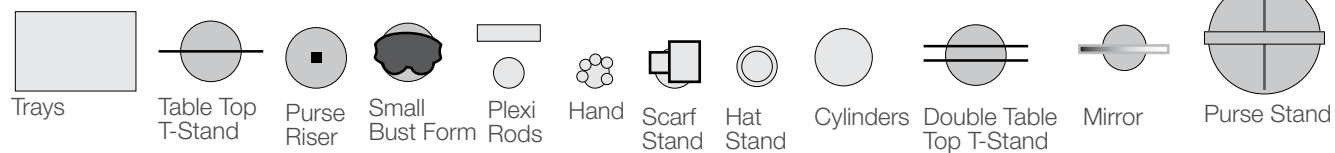


Two Tier Zone Table



Small Square Table

FIXTURE KEY



TABLE



PURSE STAND 1



CHAIN | PURSE STAND 1

- | | | |
|---------|-------|------------------|
| 1. 6227 | (006) | Mini Script Hobo |
| 6227 | (498) | Mini Script Hobo |
| 2. 6227 | (238) | Mini Script Hobo |
| 6227 | (126) | Mini Script Hobo |

PURSE STAND 2



CHAIN | PURSE STAND 2

- | | | |
|---------|-------|-------------------|
| 1. 6008 | (006) | Mini Script XBody |
| 6008 | (238) | Mini Script XBody |
| 2. 6008 | (498) | Mini Script XBody |
| 6008 | (126) | Mini Script XBody |

WRAP DESK LEFT



CHAIN | WRAP DESK LEFT

- | | | |
|---------|-------|-------------------------|
| 1. 6215 | (898) | Slouchy Drawstring Bag |
| 6215 | (016) | Slouchy Drawstring Bag |
| 2. 6215 | (006) | Slouchy Drawstring Bag |
| 6215 | (498) | Slouchy Drawstring Bag |
| 3. 6216 | (006) | Square Turnlock Satchel |
| 6216 | (103) | Square Turnlock Satchel |
| 6216 | (947) | Square Turnlock Satchel |
| 6216 | (016) | Square Turnlock Satchel |

WRAP DESK RIGHT



CHAIN | WRAP DESK RIGHT

- | | | |
|---------|-------|----------------------|
| 1. 6090 | (016) | Hammered Stud XBody |
| 6793 | (804) | Raven Reptile |
| 2. 6268 | (016) | Hammered Stud Tote |
| 6793 | (804) | Raven Reptile |
| 6090 | (006) | Hammered Stud XBody |
| 6793 | (134) | Raven Reptile |
| 3. 6090 | (898) | Hammered Stud Tote |
| 6793 | (134) | Raven Reptile |
| 4. 6268 | (006) | Hammered Stud Tote |
| 5. 6268 | (898) | Hammered Stud Tote |
| 6105 | (898) | Hammered Stud Wallet |
| 6105 | (016) | Hammered Stud Wallet |
| 6105 | (006) | Hammered Stud Wallet |

CHAIN | LARGE WALL CABINET 1 CABINET 1

- 1. 7580 (091) Scribbles Big Buckle Tote
- 8206 (091) Belted Hardware Demi
- 6233 (897) Linen Mix Hobo
- 2. 7579 (091) Scribbles Big Buckle Satchel
- 6252 (897) Linen Mix Wristlet
- 7286 (091) Script Turnlock
- 3. 8044 (091) Logo Script Center Cross Body
- 6320 (091) Scribble Foldover Tote
- 4. 7689 (091) Scribbles Metal Clip Bag
- 5. 8130 (091) Side Drawstring Satchel

CHAIN | LARGE WALL CABINET 2

- 1. 6031 (006) Classic Webbing XBody
- 8206 (006) Classic Webbing Satchel
- 2. 6031 (238) Classic Webbing XBody
- 6031 (126) Classic Webbing XBody
- 3. 6030 (126) Classic Webbing Satchel
- 4. 6030 (238) Classic Webbing Satchel
- 5. 6031 (498) Classic Webbing XBody
- 6031 (678) Classic Webbing XBody
- 6. 6030 (678) Classic Webbing Satchel
- 7. 6030 (498) Classic Webbing Satchel

CHAIN | LARGE WALL CABINET 3

- 1. 6233 (006) Linen Mix Hobo
- 8206 (006) Belted Hardware Demi
- 7580 (965) Scribble Big Buckle Tote
- 2. 7286 (006) Script Turnlock Satchel
- 6252 (007) Linen Mix Wristlet
- 7579 (965) Scribble Big Buckle Satchel
- 3. 6320 (965) Scribble Foldover Tote
- 8044 (006) Logo Script Center Cross Body
- 4. 7689 (965) Scribble Metal Clip Bag
- 5. 8130 (006) Side Drawstring Satchel

CABINET 2

CABINET 3



FRONT



CHAIN | 44" FIXTURE 1

- | | | | | | | | |
|----|------|-------|-------------------------|----|------|-------|-------------------------|
| 1. | 7281 | (006) | Ombre Flower Sandal | 4. | 7279 | (896) | Double Ruffle Flip Flop |
| | 7281 | (896) | Ombre Flower Sandal | | 7279 | (006) | Double Ruffle Flip Flop |
| | 7281 | (770) | Ombre Flower Sandal | | 7279 | (002) | Double Ruffle Flip Flop |
| | 7281 | (347) | Ombre Flower Sandal | | 7279 | (001) | Double Ruffle Flip Flop |
| | 7281 | (230) | Ombre Flower Sandal | | 7279 | (347) | Double Ruffle Flip Flop |
| 2. | 7281 | (006) | Ombre Flower Sandal | | 7279 | (290) | Double Ruffle Flip Flop |
| | 7281 | (965) | Ombre Flower Sandal | | | | |
| | 7281 | (896) | Ombre Flower Sandal | | | | |
| | 7281 | (770) | Ombre Flower Sandal | | | | |
| | 7281 | (347) | Ombre Flower Sandal | | | | |
| | 7281 | (290) | Ombre Flower Sandal | | | | |
| 3. | 7279 | (896) | Double Ruffle Flip Flop | | | | |
| | 7279 | (006) | Double Ruffle Flip Flop | | | | |
| | 7279 | (002) | Double Ruffle Flip Flop | | | | |
| | 7279 | (001) | Double Ruffle Flip Flop | | | | |
| | 7279 | (347) | Double Ruffle Flip Flop | | | | |
| | 7279 | (290) | Double Ruffle Flip Flop | | | | |

BACK



CHAIN | 44" FIXTURE 1

- | | | | |
|----|------|-------|---------------------|
| 1. | 7280 | (059) | Knotted Wedge |
| | 7280 | (838) | Knotted Wedge |
| | 7280 | (922) | Knotted Wedge |
| | 7280 | (230) | Knotted Wedge |
| 2. | 7280 | (006) | Knotted Wedge |
| | 7280 | (006) | Knotted Wedge |
| | 7280 | (059) | Knotted Wedge |
| | 7280 | (838) | Knotted Wedge |
| | 7280 | (922) | Knotted Wedge |
| | 7280 | (230) | Knotted Wedge |
| 3. | 7250 | (006) | Strappy Woven Wedge |
| | 7250 | (006) | Strappy Woven Wedge |
| | 7250 | (899) | Strappy Woven Wedge |
| | 7250 | (899) | Strappy Woven Wedge |
| | 7250 | (939) | Strappy Woven Wedge |
| | 7250 | (939) | Strappy Woven Wedge |

FRONT



CHAIN | 44" FIXTURE 2

- | | | | | | |
|---------|-------|-------------------------|---------|-------|------------------------|
| 1. 7017 | (006) | Studded Skinny Belt | 7046 | (006) | Allover Ruffle Stretch |
| 7017 | (936) | Studded Skinny Belt | 7048 | (006) | Distressed Stretch |
| 8163 | (006) | Adjust Hook Belt | 7048 | (910) | Distressed Stretch |
| 8163 | (816) | Adjust Hook Belt | 2. 7059 | (006) | Braid Web Stretch |
| 9187 | (006) | Covered Buckle Basic | 7025 | (816) | Laced Grommets Belt |
| 9187 | (091) | Covered Buckle Basic | 7025 | (016) | Laced Grommets Belt |
| 2990 | (006) | Logo Square Buckle | 7062 | (006) | Round Buckle Hook Belt |
| 2990 | (091) | Logo Square Buckle | 7062 | (016) | Round Buckle Hook Belt |
| 9186 | (006) | Oval Portrait | 7061 | (910) | Crinkle Snake Stretch |
| 9186 | (091) | Oval Portrait | 7061 | (198) | Crinkle Snake Stretch |
| 7001 | (006) | Logo Metal Keeper Belt | 7061 | (006) | Crinkle Snake Stretch |
| 7001 | (898) | Logo Metal Keeper Belt | 7029 | (198) | Python Stretch Belt |
| 8161 | (006) | Chunky Buckle Logo Belt | 7029 | (897) | Python Stretch Belt |
| 8161 | (898) | Chunky Buckle Logo Belt | 7058 | (016) | Single Buckle Perfect |
| 7026 | (939) | Belted Safari | 7058 | (006) | Single Buckle Perfect |
| 7052 | (016) | Super Wide | 7057 | (816) | Braided Front Stretch |
| 7051 | (947) | Super Wide | 7057 | (006) | Braided Front Stretch |
| 7051 | (006) | Super Wide | | | |
| 7049 | (006) | Multi Ring Stretch | | | |

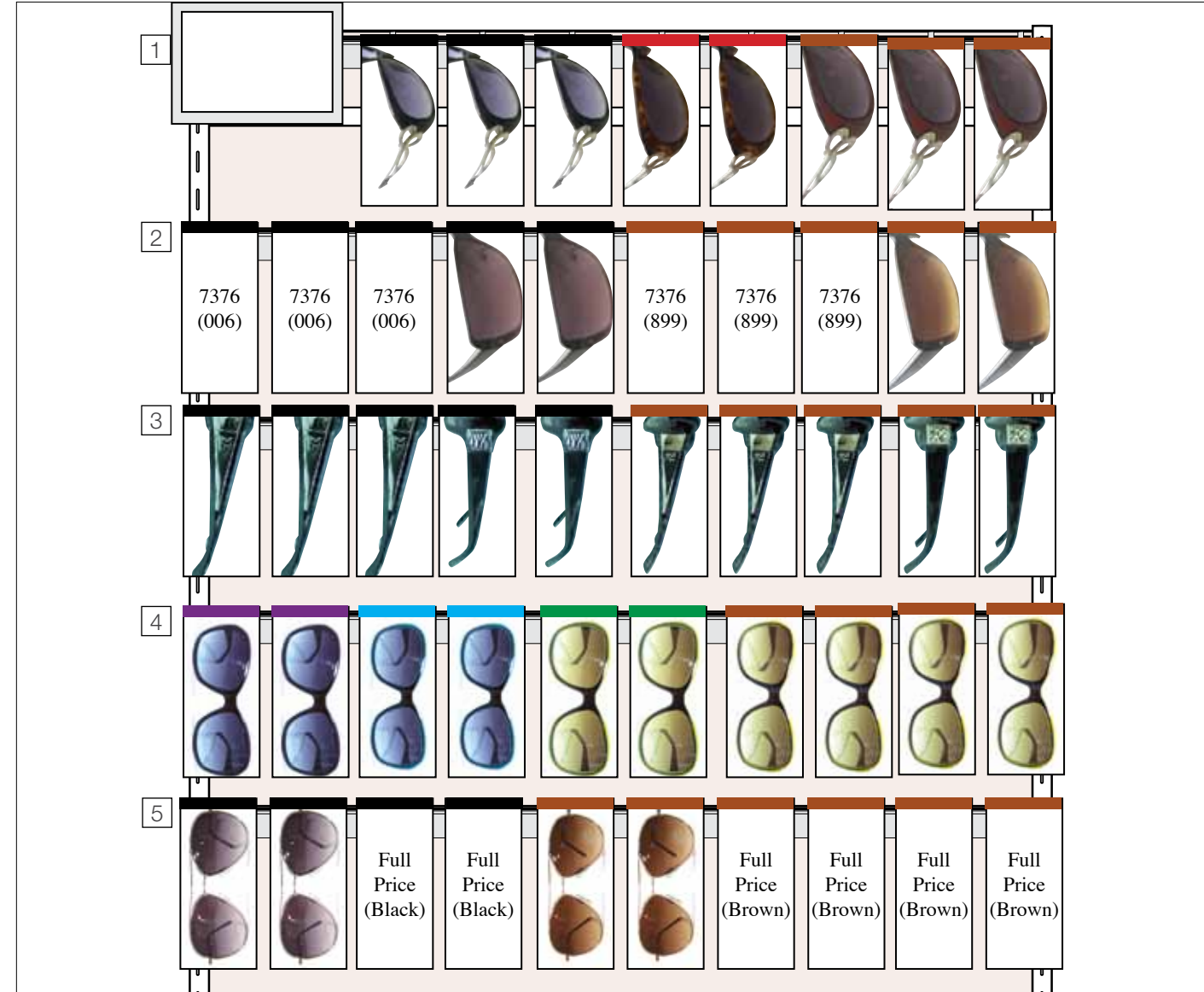
BACK



CHAIN | 44" FIXTURE 2

This is a Sale Fixture stores should place product based on pricepoint and inventory levels.

FRONT



CHAIN | 44" FIXTURE 3

- 1. 7377 (006) Jubilee (3x)
 - 7377 (895) Jubilee (3x)
 - 7377 (699) Jubilee (2x)
 - 2. 7376 (006) Flower Logo (3x)
 - 7378 (006) Shimmer Shield (2x)
 - 7376 (899) Flower Logo (3x)
 - 7378 (898) Shimmer Shield
 - 3. 8343 (006) Metal Logo (3x)
 - 8344 (006) Charade (2x)
 - 8343 (899) Metal Logo (3x)
 - 8344 (899) Charade (2x)
- 4-5 Place Full Price Styles of sunglasses grouped together by style.

BACK



CHAIN | 44" FIXTURE 3

- Stores are to place all Socks and Tights on this fixture and sign as directed by store communication.
- Use the above photo as visual guide when placing Socks and Tights on fixture.
- If stores have sold through all Socks and Tights stores should place sale merchandise based on pricepoint and inventory levels.